

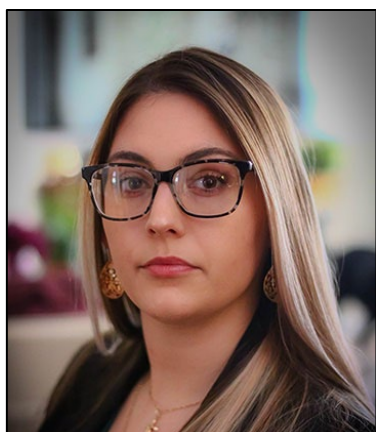
**Read All About It:**

# OUR MEMBERS & OUR COMMUNITY

We serve our membership as a catalyst – the organization through which business and professional people work together for the common good of the community.

Volume 42, No. 1

January & February 2024



## A LETTER FROM YOUR PRESIDENT – KRISTINA GROCHALA

Hello Orchard Park Chamber Members,

My name is Kristina Grochala, and I am thrilled to take on the important role of 2024 President of the Orchard Park Chamber of Commerce! I would like to sincerely thank each member, past and present for the continued support of the Orchard Park Chamber over the past 60 years. I am excited to continue the journey of serving and advocating for our businesses and community of Orchard Park. Our committees are working hard exploring new opportunities to fully help our local businesses in 2024. We continue to grow our signature events such as the Annual

Golf Outing, the July 4th Parade, the Taste of Orchard Park, the Festival of the Arts, and the Annual Health, Fitness & Business Expo; in 2023 our events were bigger and better than ever! Many thanks to our members and our community for their support allowing us to succeed our goals and serve you better. The Chamber's mission is what we thrive to achieve, it is our road map to what we do, and the measure of our success. "To be a membership organization connecting, building and growing our members, businesses, partners and community."

The last few years have taught us the importance of working together through adversity. Overcoming obstacles, we are committed to work closely with the Town and Village of Orchard Park, Orchard Park School District, The Boys & Girls Club of OP and the Orchard Park Economic development committee. The Chamber is always looking for opportunities to enhance our local businesses and bring the community together. Our Executive Director Don Lorentz and our Board of Directors have been working on strategic plans for augmenting the new Buffalo Bills Stadium with opportunities for local businesses to capitalize on! Bringing to life a vision where our business owners thrive due to the increase in traffic to our community; with the possibility to eat, sleep and play all-in beautiful Orchard Park! Our board committees are working to identify additional opportunities for our Veteran and Women Owned businesses, as well as planning networking mixers. I encourage all business owners and/or representatives to consider attending our monthly Southtowns Connections Networking group meetings and our Bi-monthly OP Business Connections networking groups that meet in person. Please contact us via phone or email, also visit our website calendar to join our future meetings and other events! If you would like to join one of our Chamber committees, please reach out to me or any of our Board members. All feedback is greatly appreciated, and I hope to encourage others to join us as we strive to create new opportunities for all businesses. As always, I would like to thank our Executive Director, Don Lorentz, our Administrative Assistant, Dawn Jenkinson, and my colleagues on our Board of Directors for their dedication and commitment to the betterment of our members! I look forward to serving you as President in 2024.





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## Outgoing Remarks From Your Past-President REV. CHRIS BOECKEL



Happy Holidays! It has been my privilege and pleasure to serve as president of the Orchard Park Chamber of Commerce in 2023. I would like to thank the Board of Directors, the Executive Team, and especially Don Lorentz and Dawn Jenkinson for their tireless effort in serving our Orchard Park businesses and striving to work together today to create a fabulous tomorrow.

We had a successful 2023 year as new membership is on the increase, there are new businesses springing up in Orchard Park, our events had record attendance.

Working with the Orchard Park Economic Board in conjunction with the Town, Village and School District, we began the process of looking to rezone strategic areas of Orchard Park for future business possibilities. Everything we do is through the lens of our mission statement *"we exist to serve our membership as a catalyst – the organization through which business and professional people work together for the common good of the community"*. We serve our membership as a voice for the good of our businesses, advocating for changes in zoning, streamlining the processes in building codes and permits, striving to unify our Town and Village Boards and Committees to gain a better understanding of where to go for questions and answers with these procedures. Although this is a greater challenge than just the Chamber of Commerce alone can manage, we are encouraging our businesses present and future to share their testimonies, concerns, and praises with our local municipalities to help us develop strategies and solutions for the good of the entire community.

I am looking forward to continuing my service on the Orchard Park Chamber of Commerce Board of Directors in 2024 as we continue this amazing journey together with our new president elect Kristina Grochala. I am confident we will break new ground, establish new businesses and continue to serve our membership as a catalyst – the organization through which business and professional people work together for the common good of the community. I would like to thank you all so much for a wonderful 2023 year and bless the 2024 year!

## Kudos & Congratulations!

Bravo!  
Kudos!  
Congrats!

...**Buffalo Rehab Group**, named the Health Care Winner in Business First's WNY Companies of the Year.

...**Colton RV & Marine**, who received the RV Business Top 50 Dealer Award for the 4<sup>th</sup> year in a row.

...**Abby Hemmer**, hired as office manager for **EMME Skin Clinic**.

...**Paul J. Roman Jr. PhD**, hired as a partner by **Hodgson Russ LLP**.

...**Aaron Grupka**, named director of curriculum, instruction and assessment by **Orchard Park Central School District**.

...**Marie Falzone**, senior court clerk for the **Town and Village of Orchard Park**, honored with a Certificate of Appreciation from the NYS Unified Court System.

**Working Together Today To Create A Fabulous Tomorrow!**



#### **Chase**

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[www.chase.com](http://www.chase.com)



#### **Banks**

Chase Bank is the US consumer and commercial banking subsidiary of JPMorgan Chase & Company. They offer full-service banking with a wide selection of checking and savings products and other financial solutions for individuals, businesses and corporations. Chase is here to help you manage your money today and tomorrow. Stop by their new state-of-the-art facility in the Crossroads Centre plaza.

#### **Daxl Boutique**

Sena Howard 716-432-0690  
4218 N. Buffalo St., Orchard Park, NY 14127  
[www.daxlboutique.com](http://www.daxlboutique.com)



#### **Clothing – Retail**

At Daxl Boutique, owner Sena Howard handpicks the clothing along with their handmade Buffalo Collection. Her goal is to bring you adorable, yet affordable pieces that you'll love. Stop by her new boutique in the Village of Orchard Park. You'll find tanks, tees, crops, shorts, hats, headbands, windbreakers, crewnecks and more.

#### **Federated Insurance**

William Meister 716-510-1684  
5 Stoughton Ln., Orchard Park, NY 14127  
[reps.federatedinsurance.com/wameister](http://reps.federatedinsurance.com/wameister)



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#### **KC's Fitness Inc.**

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[www.OrchardParkChamber.org](http://www.OrchardParkChamber.org)

**When you support local businesses,  
you support the community.**



# 33<sup>rd</sup> ANNUAL GOLF OUTING

# Monday June 24<sup>th</sup>



## REGISTRATION & SPONSORSHIP DETAILS



<b>Premier Dinner Sponsor</b>	Donate \$2,000	<ul style="list-style-type: none"> <li>• <b>4 Golfers (All Inclusive)</b></li> <li>• <b>Logo</b> in our Newsletter &amp; on Golfers' Program</li> <li>• <b>Event Signage</b> &amp; Your Sign displayed at Dining Area</li> </ul>
<b>Premier Lunch Sponsor</b>	Donate \$1,000	<ul style="list-style-type: none"> <li>• <b>2 Golfers (All Inclusive)</b></li> <li>• <b>Logo</b> in our Newsletter &amp; on Golfers' Program</li> <li>• <b>Event Signage</b> &amp; Your Sign displayed at Lunch Area</li> </ul>
<b>Premier 19<sup>th</sup> Hole Sponsor</b>	Donate \$1,000	<ul style="list-style-type: none"> <li>• <b>2 Golfers (All Inclusive)</b></li> <li>• <b>Logo</b> in our Newsletter &amp; on Golfers' Program</li> <li>• <b>Event Signage</b> &amp; Signs on 2 Beverage Carts with your Representatives Serving</li> </ul>
<b>Premier Cart Sponsor</b>	Donate \$1,000	<ul style="list-style-type: none"> <li>• <b>2 Golfers (All Inclusive)</b></li> <li>• <b>Logo</b> in our Newsletter &amp; on Golfers' Program</li> <li>• <b>Event Signage</b> &amp; Exclusive Signage on all Golfers' Carts</li> </ul>
<b>Ace Sponsor</b>	Donate \$400 plus prize of any value	<ul style="list-style-type: none"> <li>• Recognition in our Newsletter &amp; on Golfers' Program</li> <li>• <b>Hole-In-One</b> Sponsorship of a Par 3 Contest Hole</li> <li>• <b>Event Signage</b> &amp; Set up a Company Display at Event</li> </ul>
<b>Eagle Sponsor</b>	Donate \$250 plus prize of any value	<ul style="list-style-type: none"> <li>• Recognition in our Newsletter &amp; on Golfers' Program</li> <li>• <b>Hole Sponsorship</b> (Company name displayed on sign at a hole)</li> <li>• <b>Event Signage</b></li> </ul>
<b>Golf Toss Sponsor</b>	Donate \$200 plus prize of \$150	<ul style="list-style-type: none"> <li>• Recognition in our Newsletter &amp; on Golfers' Program</li> <li>• <b>Signage at Game Toss Site</b> along with Company Representative</li> </ul>
<b>Birdie Sponsor</b>	Donate \$100 plus prize of any value	<ul style="list-style-type: none"> <li>• Recognition in our Newsletter &amp; on Golfers' Program</li> <li>• <b>Hole Sponsorship</b> (Company name displayed on sign at a hole)</li> </ul>
<b>Raffle Sponsor</b>	Donate a raffle prize minimum value \$75	<ul style="list-style-type: none"> <li>• Recognition in our Newsletter &amp; on Golfers' Program</li> </ul>

### Promote Your Company By Donating Items To Be Included In Our Golfer Registration Bags

#### Entry: \$175.00 per Golfer **(ALL INCLUSIVE)**

- Entry Gift for Every Player
- Skill Games, Fantasy Golf Cards & Raffle Tickets
- Sandwich, Snack & Beverage
- Dinner, Awards & Raffle Reception

**Registration:** 10:30 a.m. – 11:30 a.m.

**Brunch:** 10:30 – 11:30 a.m.

**Shotgun Start:** 11:30 a.m.

**Dinner, Awards & Raffle:** 5:00 p.m.

**Format:** Scramble

Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Other Players (if applicable) 2. \_\_\_\_\_ 3. \_\_\_\_\_ 4. \_\_\_\_\_

Company: \_\_\_\_\_

Email: \_\_\_\_\_

Total Enclosed \$ \_\_\_\_\_ for Golfer(s)  
\$ \_\_\_\_\_ for Sponsorship(s)  
\$ \_\_\_\_\_ Total

**Please complete and return with payment to:**

Orchard Park Chamber of Commerce

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**A PORTION OF ALL PROCEEDS GOES TOWARDS OUR SCHOLARSHIP FUND**




ORCHARD PARK CHAMBER OF COMMERCE

## MAJOR EVENTS 2024



# TITLE SPONSORSHIPS

EVENT	OP CHAMBER GOLF OUTING	TASTE OF OP	OP FESTIVAL OF THE ARTS	HEALTH, FITNESS & BUSINESS EXPO	OP CHAMBER BUSINESS BASH
COST	\$4,000	\$5,000	\$6,000	\$3,000	\$2,500
BENEFITS					
BOOTHS AT ALL SIGNATURE EVENTS	✓	✓	✓	✓	✓
TV / RADIO ADVERTISING		✓	✓	✓	
SAIL FLAGS		✓	✓		
LOGO ON EVENT HANDOUT	✓	✓	✓	✓	
LOGO ON PRINT MEDIA	✓	✓	✓	✓	✓
WELCOME ADDRESS	✓				✓
YOUR BANNER / SIGNAGE	✓	✓	✓	✓	
2 GOLF FOURSOMES	✓				
WEBSITE LOGO CHAMBER HOME PAGE	✓	✓	✓	✓	✓
LINK ON CHAMBER EVENT PAGE	✓	✓	✓	✓	✓
NEWSLETTER FEATURE ARTICLE	✓	✓	✓	✓	✓
FACEBOOK VIDEO	✓	✓	✓	✓	✓
SOCIAL MEDIA CAMPAIGN	✓	✓	✓	✓	✓
	1 AVAILABLE	1 AVAILABLE	1 AVAILABLE	1 AVAILABLE	2 AVAILABLE
A PORTION OF ALL PROCEEDS GOES TOWARDS OUR SCHOLARSHIP FUND					



girl scouts  
of western new york

Jan 17, 2024

# Join-A-Thon

Create Cookie Magic - Join Girl Scouts Today!

Register on [www.gswny.org/join](http://www.gswny.org/join) or call us at 1-888-837-6410 from 8:00am-8:00pm  
or Register in person at any of our stores from 11:00am-7:00pm



Visit a Girl Scout Western New York shop for Cookie tasting, design your own cookie, other cookie inspired activities and retail discounts.

**11:00AM-7:00PM**



All girls who register on Jan 17, 2024 will have an opportunity to win a:

**\$200 Gift Card**

or

**\$100 Gift Card**

or

**\$50 Gift Card**

and an exclusive Join-a-thon patch!



Any new Troop that registers before Jan 31, 2024 will have an opportunity to win:

**\$200 Towards Starter Funds**

Troop must have 2 Leaders and 10 Girls to qualify.



## Join Us at One of Our Magical Events!

Events will take place January 17th from  
11:00AM -7:00PM at GSWNY shops:

**Buffalo Shop**  
14433 Genesee Street,  
Suite 101  
Buffalo, NY 14225

**Jamestown Shop**  
2661 Horton Rd.  
Jamestown,  
NY 14701

**Rochester Shop**  
1000 Elmwood Ave., Door 5  
Rochester, NY 14620

**Lockport Shop**  
5000 Cambria Rd.  
Lockport, NY 14094

### **GSWNY Retail Shops - Join & Save!**

On January 17th ONLY, celebrate the Girl Scout Join-A-Thon experience with a 17% discount on all regular-price apparel and belt bags!



*Please note that the sale excludes uniforms, clearance items, badges, insignia, and all other accessories. Discount cannot be combined with other promotions. Available exclusively in-store on January 17, 2023 only.*

Can't join in person - attend our Virtual Cookie Magic Session  
6:00-7:00PM - RSVP REQUIRED. Scan the QR code to RSVP  
or visit [bit.ly/join-a-thon](https://bit.ly/join-a-thon)



**girl scouts**   
of western new york



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# Thank You

## FOR YOUR SERVICE ON THE OP CHAMBER BOARD OF DIRECTORS

December 31<sup>st</sup> marked not only the end of the year, but for three board members, we bid a fond farewell. Their dedication and professionalism will be missed. Although they are leaving our Board, we are confident that they will remain involved in the organization that they have represented so well. We thank them for their service and wish them well.

**Molly Barniak** is the Event Manager at **The Ridge West Seneca**. She was elected to the Chamber board in 2021.

**Mark Jentsch** is President of **Golf Car Express**. He joined the Chamber board in 2023.

**Dennis Salemi**, Owner of **Research and Design**, was elected to the Chamber board in 2021.

## Congratulations! OFFICERS & NEW BOARD MEMBERS

Newly installed officers and directors of the Chamber are prepared to begin their terms of service on the board. We thank them for their commitment.

### 2024 Officers

President..... Kristina Grochala - KeyBank  
President-Elect ..... Marc Gonzales - National Air Cargo  
Past - President ..... Rev. Chris Boeckel - O.P. Living Water Church  
Vice-President ..... Roberta Bemiller - RLB Coaching & Career Consulting  
Treasurer ..... David Even - W.G. Arthur Company  
Business Networking Chair..... Greg Wright - Buffalo Bills, Inc.

### New Board Members

Donald Bray ..... Transworld Business Advisors of Buffalo  
William Meister ..... Federated Insurance

## Grand Opening...Congratulations!



cute, trendy and unique Buffalo boutique. Stop by her new store and see Sena's handmade Buffalo Collection along with her handpicked clothing and accessories. Also visit the website, [www.daxlboutique.com](http://www.daxlboutique.com), for great gifts and maybe something special for you too.

On December 6<sup>th</sup>, the Orchard Park Chamber along with Mayor Jo Ann Litwin Clinton were on hand for the Grand Opening of **Daxl Boutique** at 4218 N. Buffalo St. in the Village of Orchard Park.

Over three years ago, owner, Sena Howard, decided to follow her dreams and start **Daxl Boutique**. What she thought would be a small side hustle,

turned into something larger, a

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The Newsletter of THE ORCHARD PARK CHAMBER OF COMMERCE  
6524 East Quaker Street, Orchard Park, NY 14127

**ADDRESS SERVICE REQUESTED**

**EXECUTIVE COMMITTEE**

Kristina Grochala . . . President  
Marc Gonzales . . . President-Elect  
Rev. Chis Boeckel . . . Past-President  
Roberta Bemiller . . . Vice-President  
David Even . . . Treasurer  
Greg Wright . . . Business Networking Chair  
Donald Lorentz . . . Executive Director

**BOARD OF DIRECTORS**

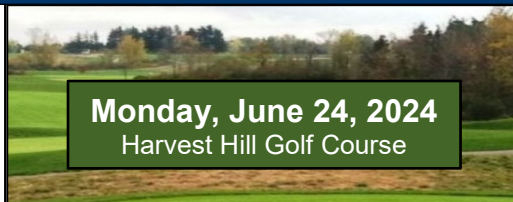
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Donald Bray . . . Transworld Business Advisors of Buffalo  
David Even . . . W.G. Arthur Company  
Marc Gonzales . . . National Air Cargo  
Kristina Grochala . . . KeyBank  
Audrey Hall . . . Eco Serve Pest Services  
Tony Helta . . . West Herr Automotive Group  
William Meister . . . Federated Insurance  
Tony Olivo . . . CSI Group LLC  
Michael Risman . . . Hodgson Russ LLP  
Justin Rojek . . . West Herr Automotive Group  
Roger Schmitt . . . Roger Schmitt Insurance Agency / Farmers  
Gregory Wright . . . Buffalo Bills, Inc.

# HERE'S WHAT'S HAPPENING!

**Networking Group Meetings**



2nd & 4th Thursday of the month  
8 am in the OP Chamber Office



**Monday, June 24, 2024**  
Harvest Hill Golf Course

**Networking Group Meetings**



**Southtowns Connections**

2nd Tuesday of the month  
Noon at Buffalo's Best (Lunch \$15 cash)

**Networking Registration Info**  
[CLICK HERE](#)

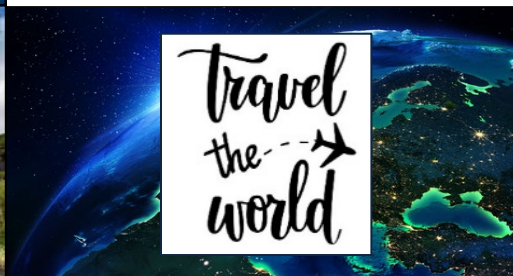
**Golf Registration & Sponsorship Info**  
[CLICK HERE](#)

**Networking Registration Info**  
[CLICK HERE](#)



**Shades of Ireland**

Featuring Northern Ireland  
August 15th – 27th



**2024 Travel Opportunities!**

**Itinerary Info**  
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**Rome & Amalfi Coast**

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November 4th – 13th

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Opportunity for all to do business in Orchard Park. Call the Chamber today at 662-3366!