

Read All About It:

OUR MEMBERS & OUR COMMUNITY

We serve our membership as a catalyst – the organization through which business and professional people work together for the common good of the community.

Volume 41, No. 6

November & December 2023



As we bid farewell to 2023, the Orchard Park Chamber would like to take this opportunity to thank you for your continued support throughout the year. May your Holidays sparkle with moments of love, laughter and goodwill and may the New Year be filled with new opportunities and successes!



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Fox Run is the premier Continuing Care Retirement Community in the Southtowns

Ribbon Cuttings...Congratulations!

JDog Junk Removal and Hauling Buffalo South

At the OP Festival of the Arts on September 9th, the Chamber held the Grand Opening of **JDog Junk Removal and Hauling Buffalo South**.

Located at 3646 California Rd. in Orchard Park, this veteran and military family owned and operated business provides junk removal and hauling for homes and businesses. Whether you are clearing out a garage, staging your home for sale or making improvements, owners Kelly and Robby Dinero are here to serve you with Respect, Integrity and Trust. Call 716-260-4932.



Silver Grove Financial Group, Inc.



strategic wealth planning that is right for you. To find out more, call 716-800-4291 or visit www.silvergrovegroup.com.

Cookie Jarz Bakeshop

On October 3rd, the Orchard Park Chamber along with Mayor Jo Ann Litwin Clinton were on hand for the Grand Opening of **Cookie Jarz Bakeshop** at 5020 Armor Duells Rd. in Orchard Park.

From birthday parties to weddings and baby showers, owner Renee Bialkowski



says there isn't a single occasion that cannot be sweetened up by Cookie Jarz. Stop by and try some of her delicious treats or to place an order, call 716-527-5279.



Cookie Jarz Bakeshop

Renee Bialkowski 716-527-5279
5020 Armor Duels Rd., Orchard Park, NY 14127
www.cookiejarzbakeshop.com



Bakeries · Desserts · Restaurants & Cafes

Cookie Jarz Bakeshop is a family-owned bakery that specializes in cutout cookies, cupcakes and other assorted cookies and desserts. Renee has been baking and decorating for the last 20 years. She worked alongside her mother-in-law who owned Dessert Deli until it closed its doors. Stop by the new bakeshop today and try some of their delicious confections.

Group Management Services

Peter Notaro 716-225-2095
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Carolyn is a licensed massage therapist and the owner of Orchard Park Family Therapeutic Massage. She is trained in Advanced Myofascial Techniques that target soft tissue injury, relieving pain, restoring lost function and getting lasting results. She loves helping people feel better so they may maintain an active lifestyle. Let Carolyn help you feel like yourself again. Schedule a massage today.

Southtowns Auctions LLC

Joseph Calkins 716-226-6526
4182 S. Taylor Rd., Unit 7, Orchard Park, NY 14127
www.southtownsauctions.com



Auctions

Southtowns Auctions is an online only auction that was started in 2022 by Joe Calkins. His focus is quality, variety and customer service. 50% of the auction items are from consignment - antiques and used items. The other half comes from buying pallets from big box retailers and online stores of overstock items, returns, furniture, household goods, electronics and toys. Visit the website for a list of auction items.

Kudos To...



...**Tonie Boss RN**, promoted to assistant director of nursing, **Allison Gardner**, to director of resident services; and **Elizabeth Nelson**, to admissions and marketing assistant at **Fox Run at Orchard Park**.

...**Hodgson Russ LLP**, who received multiple top marks from Chambers USA Guide 2023.

...**Michael J. Hecker**, named practice area leader at **Hodgson Russ LLP**.

...**Richard J. Slavin**, hired as a partner with **Hodgson Russ LLP**.

...**Orchard Park Garden Club**, who won the Creative Arts Sweepstakes Award in the Erie County Fair Flower Show.

...**Concetta Ferguson**, chief innovation and program development officer of **People Inc.**, honored at Business First's C-Level Executive Awards.

...**People Inc.** and their new employees: **Erica Sammarco**, senior vice president; **John Schiavone**, chief financial officer; and **Brian Smith**, associate vice president of housing development.

...**SERVPRO of the Southtowns**, honored with the Chairman's Gold Award from SERVPRO HQ for their superior service and performance in WNY.

...**Silver Grove Financial Group**, named by Inc. 5000 as one of the fastest-growing private companies in America in 2023.

...**Asha Ziembiec**, president and partner physician with **Southtowns Radiology**, named to Business First's 40 Under 40.

...**Scott Bieler**, president and CEO of **West Herr Automotive Group**, named to Business First's WNY Business Hall of Fame and nominated for the TIME Dealer of the Year Award.

...**Orchard Park Chamber** members named to the Buffalo News "Best of 716" include: **Alchemy Wine & Beer**, best wine bar; **BankonBuffalo**, best bank; **Blu Spa & Salon**, best massage studio, best facial and best mani/pedi; **Buff & Flo**, best pilates class; **Colton RV**, best RV dealership; **Fox Run at Orchard Park**, best independent living community; **Ilio DiPaolo's Restaurant**, best Italian restaurant and best wait staff; **Mary Alice's Dance Studio**, best dance studio; **Orchard Park Pediatrics**, best pediatrician doctor; **Orchard Park Veterinary Medical Center**, best veterinarian practice; **Runner's Roost**, best shoe store; **Savilles Country Florist**, best florist; **716 Realty Group WNY**, best real estate agency; **Shanor Electric Supply**, best electrical/lighting supply company; **Wegmans**, best health food store; **West Herr Automotive Group**, best auto services and best used car sales; and **WNY Dental Group**, best dentist practice..

...**Orchard Park Chamber** members named to Buffalo Spree's "Best of WNY" include: **Agate + Birch**, best new small business (suburbs); **Fathey Beer Company**, best overall beer selection; **Mangia Ristorante & Caffè**, best spaghetti and meatballs; **Runner's Roost**, best footwear; and **SPoT Coffee**, best coffee shop experience (suburbs).

...**Orchard Park Chamber** members named to Business First's "Healthiest Employers" include: **YMCA Buffalo Niagara**, medium category; **AAA Western and Central New York**, extra-large category; and in the jumbo category, **Northwest Bank** and **People Inc.**

...**Orchard Park Chamber** members named to Business First's "Power 100 Business Leaders of Color" include: **Adam Perry** with **Hodgson Russ LLP**; **Adiam Tsegai** with **SUNY Erie**; **Latricia Davis** with **West Herr Automotive Group**; and **Dr. Joseph Chow** with **Western New York Immediate Care**.

...**Orchard Park Chamber** members named to the 2024 "Best Lawyers of WNY" ranked by BL Rankings and published by Business First include: **James Domagalski** with **Barclay Damon LLP** and **Terrence Gilbride**, **Timothy Noonan** and **Benjamin Zuffranieri Jr.**, with **Hodgson Russ LLP**.

Orchard Park Holiday Display



The Village lampposts throughout the Village will once again be adorned with the lighted garland, bright red bows and holiday flags for the upcoming season. Our Holiday Committee would like to invite you to help us continue with these efforts as well as maintain the shared fixtures and display tents that help us create a safe and inviting environment for all of our community activities.

Christmas in Orchard Park encourages visitors to our business district and transforms the heart of our community into a winter wonderland for all to enjoy. Donations are needed to help underwrite the costs to purchase and maintain the many elements that make Orchard Park a special place during the holidays and throughout the year. If you would like to help, a Community Sponsor is \$50; Organization Sponsor is \$75; and a Business Sponsor is \$100.

Donations in any amount are welcomed, and the names of all donors and sponsors will be published, acknowledging the community-wide support of this program. Please make checks payable to the **Orchard Park Holiday Fund** and mail to the Chamber at 6524 East Quaker St., Orchard Park, NY 14127.

The Orchard Park Holiday Committee appreciates your support of this long-standing community tradition. Wishing you and your families Happy Holidays!





ORCHARD PARK
CHAMBER OF COMMERCE

The **Orchard Park Chamber** understands that selecting the right **Health and Employee Benefits Program** for your company can often be quite **Challenging and Confusing** in today's market.

In order to provide our members with access to the most **Comprehensive Health Insurance & Employee Benefits Programs** available today, we have partnered with **FJM & Associates of Buffalo Inc.** to create the **OP Chamber Advantage.**



FJM & Associates is a **Family-Owned & Operated Insurance & Employee Benefits Broker** representing all the major carriers.

Our Benefit Professionals will assist you in designing a customized program combining **Traditional and Supplemental Insurances** in a **Comprehensive, Cost-Effective Package.**

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OP Chamber **ADVANTAGE**

The Challenges

Attracting & Retaining Quality Employees

- Employers need a **Stable, Reliable Work Force**
- Employees evaluate **Wages & Benefits** when considering a job offer
- Programs must consider the effect on their **Bottom-Line Profits**

The Solutions

A Customized Benefit Program Through FJM

- Design & install programs relevant to Your **Company & Employee Needs**
- Choose from **Group, Individual & Voluntary Plans**
- Custom **Education & Communication Meetings**

The Results

Happy, Invested & Involved Employees

- Reduced turnover of **Key Employees**
- A **Dedicated, Loyal Work Force**
- Grow your company while **Maintaining or Increasing Bottom-Line Profits**

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CLICK CODE



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2:00 p.m. to 7:00 p.m.

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A special thank you to our Orchard Park Festival of the Arts and Health, Fitness & Business Expo Exhibitors, Sponsors & Food Vendors!

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Community Sponsors: Eye Care & Vision Associates Ophthalmology · laomai Buffalo





ORCHARD PARK Festival of the ARTS



Custom Country Woods
Best of Show

2023 Artist Awards

Congratulations to all our winners!

The Orchard Park Chamber along with West Herr would like to thank everyone for participating in the Orchard Park Festival of the Arts.

Hope to see you next year!



Asaph Waters Editions
Best in Graphic Arts & Drawing



Patty Cancilla Art
Best in Jewelry



Sue Hurley Fine Arts
Best in Painting



Meaghan Lopez Photography
Best in Photography



Nanny Goat Bazaar
Best in Sculpture



K's Glassy Kreations
Best in Artistic Craft



Piecemaker Fiber Art
Best in Artistic Craft



Uniquely MerMade
Best in Artistic Craft



Turning Treasures
Best in Artistic Craft



WNY Wood Products
Best Booth Display

2024 NYCUA Scholarship Program



Great Erie Federal Credit Union is offering a scholarship in partnership with the New York Credit Union Association (NYCUA). We believe in the power of education and the potential of our young members. Join us in shaping a brighter tomorrow - apply for the Great Erie scholarship and unlock the opportunities that lie ahead.

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- Members of Great Erie FCU
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How to Apply

- Go online to our **2024 Scholarship Opportunities** page at <https://www.greateriefcu.com/learn/2024-scholarship-opportunities/>
- Read the Memo to Students
- Download the Application
- Submit your Application ONLINE



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to get started!**

**APPLICATION
DEADLINE
JAN. 5, 2024**

The logo for The Ridge West Seneca is presented within a white rectangular frame with rounded corners and a thin brown border. The text "THE RIDGE" is in a large, bold, black, distressed font. A small, stylized tree icon is positioned between the words "THE" and "RIDGE". Below this, the words "WEST SENECA" are written in a smaller, clean, black, sans-serif font. The background of the entire image is a blurred photograph of a restaurant interior, showing tables, chairs, and a bar area.

THE RIDGE

WEST SENECA

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Ribbon Cuttings...Congratulations!

Eye Care & Vision Associates



What an exciting day for **Eye Care & Vision Associates!** Their Grand Re-Opening was held on Friday, October 27th at their newly renovated medical facility that was devastated by a fire over a year ago.

Located at 3712 Southwestern Blvd. in Orchard Park, their new

state-of-the-art center offers patient's premium cataract and Lasik eye surgery, medical retina exams, glaucoma management & treatment, comprehensive eye/vision exams and diabetic eye care. For more information visit, www.ecvaeyecare.com or call 716-648-5329.

Milestrip Storage

On November 8th, the Chamber welcomed a new business, **Milestrip Storage**, to Orchard Park. Located at 3500 California Rd., this brand-new self-storage facility offers standard and climate-controlled units in a variety of sizes. Their accessible accommodations are secure and clean and their service team is there to make your storage experience easy and convenient. If you are looking for storage solutions for your personal or business items, give Milestrip Storage a call at 716-221-4420 or visit their website at www.milestripstorage.com.



Happy Business Anniversaries!

Congratulations to the following member businesses who celebrated anniversaries in 2023. We know you have worked hard for this accomplishment and we truly appreciate your dedication and long-term commitment to the business community.

Better Business Bureau of Upstate New York	100 years
Orchard Park Central School District.....	75 years
Orchard Park Symphony Orchestra	75 years
First Aurora Financial Group - Rich Bisesi, CLU	50 years
First Baptist Church	50 years
Spectrum Health and Human Services	50 years
Terranova Insurance Services, LLC	50 years
A. Titan Instruments.....	25 years
JMS Construction.....	25 years
Peregrine Senior Living	25 years

A Note From Our Executive Director, Don Lorentz

My sincere congratulations to all the businesses that celebrated grand openings and anniversaries. This is a true testament that **Orchard Park** is a great place to **LIVE, WORK & PLAY!** I can't wait to see all the excitement that 2024 brings.

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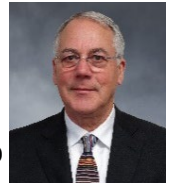
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CHAMBER REVIEW

The Newsletter of THE ORCHARD PARK CHAMBER OF COMMERCE
6524 East Quaker Street, Orchard Park, NY 14127

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HERE'S WHAT'S HAPPENING!

5 Reasons to **SHOP SMALL** this Holiday Season Small Business Saturday, November 25, 2023

1. Shopping small is investing in your local economy.
2. Small businesses are essential to the U.S. economy.
3. Small businesses give back to their community.
4. Many small businesses are now online, too.
5. You can find one-of-a-kind items and customized service.

SHOP SMALL & SUPPORT LOCAL BUSINESSES



Thursday, December 14th 8 am
January 11th & 25th 8 am
Chamber Office

Networking Group Meetings



Southtowns Connections
Tuesday, December 12th Noon
January 9th Noon
Buffalo's Best Grill - \$15 Lunch

To register for a networking meeting, please, visit <https://orchardparkchamber.org/networking>.

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Opportunity for all to do business in Orchard Park. Call the Chamber today at 662-3366!