MORCHARD PARK CHAMBER OF COMMERCE

716-662-3366 | fax 716-662-5946 | www.OrchardParkChamber.org | Facebook.com/OPNYChamber | Twitter.com/OPNYCofC

Read All About It:

OUR MEMBERS & OUR COMMUNITY

We serve our membership as a catalyst – the organization through which business and professional people work together for the common good of the community.

Volume 41, No. 2 March & April 2023

MAJOR EVENTS 2023



Get involved....

Sponsor one of these great community events. Sponsorship details inside.

Event Premier Title Sponsors

716 Realty Group **Golf Outing**

Northwest Bank Taste of Orchard Park

West Herr Auto OP Festival of the Arts

UnitedHealthcare Health, Fitness & Business Expo





Saturday & Sunday
SUNY ECC South Campus / Bills Lots EXPO HIGHLIGHTS





After Hours

Wednesday, April 12th 5:30 - 7:30 p.m.

Patti Looney Photography LLC

3907 N. Buffalo Rd., Orchard Park

Enjoy refreshments, meet new contacts and build business relationships. https://orchardparkchamber.org/networking





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Lissa Mann 716-472-9492 4120 N. Buffalo St., Orchard Park, NY 14127 www.agateandbirch.com

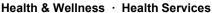
Home Décor · Retail Stores

AGATE + BIRCH MODERN, TRANSITIONAL, TIMELESS

At Agate + Birch, we bring our customers luxurious home décor featuring organic sustainable woods, rich natural textures and smoothly polished metals that add a touch of timeless elegance to your home's interior. Whether your style is bold and contemporary, sleek and modern or rustic and cozy, you'll find just the piece you're looking for at Agate + Birch.

Sharyn L. Cass, ANP, PLLC

Sharyn L. Cass, ANP 716-329-3249 4535 Southwestern Blvd., Ste. 705, Hamburg, NY 14075 www.embracemyvitality.com



Sharyn L. Cass is a board-certified Adult Nurse Practitioner and Registered Nurse with over 11 years of experience in the healthcare field. Her background includes internal & nocturnal medicine, primary care, emergency medicine, HIV/AIDS, STIs, Hospice care and more. Her Rejuvenative Medicine Clinic specializes in men and women's health and accepts multiple insurance plans, including Medicare.



April Hartloff 716-655-5901 437 Olean Rd., East Aurora, NY 14052 www.hartloffbenefits.com

Employee Benefits · Insurance - Health · Medicare

Hartloff Benefits Solutions, is a woman owned local Employee Benefits and Medicare Insurance Agency. Our goal is to empower our members so they can make the best decision with their health insurance needs. We offer group health and dental, disability insurance, group and individual life insurance, Medicare plans and individual health insurance.

Brian Hillery - Hunt Real Estate

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The Hillery Home Team is a member of HUNT Real Estate ERA, a local, family-owned brokerage, founded in 1911. Our commitment is to deliver superior customer service backed by the industry's most sophisticated real estate technology tools and marketing systems. We are dedicated to providing and interpreting accurate, in-depth information on home values and the real estate market. Contact us today!

Dr. Leo Straight Chiropractor

Dr. Leo Kronert 716-945-1668 3646 California Rd., Orchard Park, NY 14127

Chiropractors

Dr. Leo Kronert specializes in chiropractic care in Salamanca along with his new office in Orchard Park. With 30 years of experience, Dr. Leo brings a wellness philosophy that he has honed over the years. He tells his patients that looking after chiropractic health is essential to one's well-being. Dr. Leo is accepting new patients at his medical offices and appointments are available.





An Evening of Sleep Wellness

March 16th 6pm at Your CBD Store Hamburg 4154 McKinley Pkwy su 800



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DR. JIM WARWICK PRESENTS

SITUATIONAL AWARENESS & PRE-ATTACK BEHAVIORS

March 15, 2023 at 12PM - 1:30PM Registration at 11:30AM

Mooney's Sports Bar & Grill
1537 Union Road, West Seneca, NY 14224

ABOUT THE EVENT

Do active shooters just "SNAP?" The answer is NO!

These horrific incidents don't happen out of the blue. They are planned and the shooters exhibit disturbing behavior that was either missed or dismissed by those around them.

Proper training is key in prevention and intervention strategies. Training also empowers others to take an active role in personal safety and security.

Join us to learn more about situational awareness, pre-attack behaviors, and how to survive crisis situations.







Jim Warwick Founder of S3G Security

Jim is also an Associate Professor & Director of Criminal Justice Programs at Wilmington University.

With over 26 years of law enforcement experience, Jim spent most of his career training police officers how to survive deadly encounters. Jim served in patrol, K-9 Division, Special Operations Response Team, and was the senior weapons tactics instructor for his department.

Since 2006, Jim has trained thousands of people on the topics of active shootings and workplace violence. Recognizing the need to reach more people, Jim used his law enforcement experience and academic experience as Associate Professor and Director of Criminal Justices Programs, to create online training that provides strategies to promote personal safety and security.

Jim earned a Doctorate of Education degree in Organizational Learning, Leadership & Innovation. His research explored training and preparedness for responding to and stopping active shooters. He is a certified Firearms Instructor, Master Police Instructor, Interactive Use of Force Instructor, Low-Strategies Instructor, and Force Science Analyst. He is a member of ASIS and remains active with many professional law enforcement organizations.

Grand Opening!

THE REJUVANTIVE MEDICINE CLINC

4535 Southwestern Blvd Suite 705, Hamburg, NY

Join us for educational presentations as well as special sales, food and drinks!



Information on the following areas

- ✓ Urinary Incontinence
- ✓ Vaginal Rejuvanation
- Better Intimacy and Performance for Men and Women



March 26th, 2023



12:00pm-4:00pm

Sharyn Cass, A.N.P.

Owner of The Rejuvantive Medicine Clinic
Offering education on services, as well as doing drawings for a
consultation at The Rejuvantive Medicine Clinic (\$189 value),
and calligraphy for holiday envelopes (up to \$500 value).



Rob Napierla, A.N.P.

Owner of Azalea Aesthetics

Offering 25% off Botox treatments during party when you book ahead and doing a drawing for a \$100 gift certificate towards any service at Azalea Aesthetics.



Francie Marzec, P.T.

Owner of The Real You

Offering free mini treatments, education on services, as well as drawing for a



Find us on Instagram!

Rejuvantive Medicine Clinic: @embracemyvitality Azalea Aesthetics: @azaleaaestheticswny



Call us!

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- Henry's Gardens

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Use your vouchers between May 1st - June 16th.

To purchase vouchers, call Mary Ann Agnello 716.675.1996 or Pat Leach 716.310.2663.

















32nd ANNUAL GOLF OUTING Monday, June 26th



Promote Your Company By Donating Items To Be Included In Our Golfer Registration Bags

- Entry Gift for Every Player
- Skill Games, Fantasy Golf Cards & Raffle Tickets
- Sandwich, Snack & Beverage

Registration: 10:30 a.m. - 11:30 a.m.

Brunch: 10:30 – 11:30 a.m. Shotgun Start: 11:30 a.m.

Dinner, Awards & Raffle: 5:00 p.m.

OPCC@OrchardParkChamber.org • Phone 662-3366

OrchardParkChamber.org

• Dini	ner, Awards & Ra	ffle Reception	Format: Scramble
Name:		Phone:	
Other Players (if ap	plicable) 2	3	4
Company:Email:			Please complete and return with payment to:
Total Enclosed	\$	for Golfer(s)	Orchard Park Chamber of Commerce 6524 East Quaker St., Orchard Park, NY 14127

for Sponsorship(s)

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JOIN US FOR THIS FABULOUS CELEBRATION!

Be a part of the Parade, we are looking for:

- Historic & Patriotic Floats
- Marching Units
- Dancers & Gymnasts
- Martial Arts
- Bands & Musical Groups
- Classic Cars

GET YOUR FAMILY, NEIGHBORS OR CO-WORKERS TOGETHER...

SIGN UP TODAY TO BE IN THE PARADE!

Assemble in the OP High School Baker Road parking lot at 7 pm, leading off at 8 pm sharp. https://orchardparkchamber.org/event/4th-of-july-celebration-2023/

Brought to you by the Orchard Park Chamber of Commerce,
Town of Orchard Park & Village of Orchard Park.





and



July 26, 2023

5:30 - 9:30

North Buffalo St. (Route 20A to Speedway)

With the exception of a Buffalo Bill's game, the Taste of Orchard Park attracts more people than any other single-day event in our community. Your business can benefit from this exposure by joining us on the street for this exciting summertime event! Gold and Silvers Sponsors will receive space on the street for the event. **Space is limited.** Your generous sponsorship not only gives you excellent exposure, it ensures that this incredible community event will continue to take place every year.

TASTE	OF ORCH	ARD PARK SPONSORSHIP OPPORTUNITIES				
Partic	ipation in the	Taste of Orchard Park requires Chamber Membership.				
OPTIONS		BENEFITS				
Gold Sponsor	\$1,000 Gold Sponsors	 Sponsor space at event for you to promote your business or product Logo on local print advertising and promotional fliers Logo on event posters Logo on brochure distributed at event Recognition in Chamber newsletter Recognition in media releases 				
Silver Sponsor	\$500 Silver Sponsors	 Sponsor space at event for you to promote your business or product Recognition in local print advertising and promotional fliers Recognition on event posters Recognition on brochure distributed at event Recognition in Chamber newsletter 				
Bronze Sponsor	\$100	 Recognition in local print advertising Recognition on brochure distributed at event Recognition in Chamber newsletter 				
Yes, sign	me up! I would	l like to sponsor the Chamber's 18 th Annual Taste of Orchard Park!				
Business Nar Business Ado		\$1,000) Silver Sponsor (\$500) Bronze Sponsor (\$100) Contact Name				
		·mail				

To lock in a Gold or Silver Sponsor, please email your completed form to the Chamber.

Payment must be received by Friday, May 19, 2023.

Orchard Park Chamber of Commerce, 6524 E. Quaker St., Orchard Park, NY 14127

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PREMIER TITLE SPONSOR

VESTHERR

NEW YORK

September 2023 (2nd or 3rd Weekend TBD) SUNY ECC South Campus & Buffalo Bills Lots



Join us at the **Annual OP Festival of the Arts**, held in conjunction with the **Health Fitness & Business EXPO**, for your chance to showcase your business in front of over 40,000 attendees. This event has had a huge impact on our business participants' overall exposure. Premier Sponsors will be the only non-artist/crafter eligble to exhibit at the event. Sign up early to reserve your Sponsorship Level. Space is limited.

SPONSORSHIP DETAILS Your Corporate Banner at Entrance Premier \$1200 17' x 15' Space to Promote Your Business Non-Chamber Member Arts Corporate Name on Event Handout Social Media Acknowledgement \$750 & Link on Chamber Event Page Chamber Member **Expo Sponsor** Corporate Name or Logo on all Print Media \$750 **Premier** 17' x 15' Space to Promote Your Business Non-Chamber Member **Business** Corporate Name on Event Handout \$300 Corporate Name on all Print Media Sponsor Chamber Member \$300 Corporate Name on Event Handout Community Non-Chamber Member Corporate Name on all Print Media **Sponsor** \$150 Your Product Distribution at Community Booth Chamber Member

SPONSORS release and forever discharge SUNY Erie Community College, Buffalo Bills, Orchard Park Chamber of Commerce, Orchard Park Festival of the Arts, Town of Hamburg and Town of Orchard Park, currently located at SUNY Erie Community College South Campus/Buffalo Bills Lots, Orchard Park, New York, all sponsoring organizations and their officers/directors, employees and volunteers from any responsibility, personal liability, claims, losses or damages arising out of or in conjunction with participating in the Orchard Park Festival of the Arts/EXPO.

I have read the enclosed General Policies and Procedures and agree, if accepted as a Sponsor to abide by all decisions, rules and regulations of the Orchard Park Festival of the Arts/Expo.

Signed:		Date	:			_	
Name:							
Address:	City/State/Zip:					_Email:	
Please complete and return payment to: Orchard Park Chamber of Commerce	Setup: Event:	•		•	10am - 3pm 10am - 5pm		
6524 East Quaker St., Orchard Park, NY 14127 OPCC@OrchardParkChamber.org • Phone 662-3366	This Ou	Sunday tside Event	TBD will tak		10am - 3pm lace Rain or Sh	ine.	

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New Members Continued!

Alethea N. Sokero, CPA

716-598-0992

3859 N. Buffalo Rd., Ste. 4, Orchard Park, NY 14127 **Accountants - Certified Public**



If you are a taxpayer or a small business owner and looking for some assistance in tax filing preparation then Alethea can be of assistance to you. Specializing in accounting along with financial & tax planning and preparation for small & medium size businesses, non-profit organizations, estates, trusts and individuals. She is a QuickBooks expert and handles bookkeeping and payroll.



Shared Highlights from the OP Chamber Community

New Chamber Benefit

The OP Chamber Pulse is an email marketing tool available exclusively to members of the Orchard Park Chamber. At least twice a month, the Chamber will send out an informative email blast to nearly 1,000 contacts. What a great opportunity to get the word out about any timely news, events or special offers that you would like to share with our members! Please submit your digital file to opcc@OrchardParkChamber.org.

Grand Opening Celebration - Agate + Birch



Congratulations to Agate + Birch on the November 30th Grand Opening of their new retail store located at 4120 N. Buffalo Street in the Village of Orchard Park.

Owner, Lissa Mann carefully curates and personally selects products to ensure transitional yet modern blend of trending items, classic home accents and unique serving

pieces that are perfect for entertaining. Stop by and browse the sustainable home items, weathered ceramic décor, cozy pillows and throws, and hand-crafted artisanal pieces.

Kudos and Congratulations!



- ...llio DiPaolo's Restaurant and Banquet Facility on winning Buffalo Best Banquets. Their Banquet Team was voted "Buffalo Best Banquets" 2022 from @bflobizfirst \$\frac{\pin}{n}\$.
- ...Orchard Park Chamber Members honored at Business First's 2023 I.D.E.A. Awards are: company honoree...Girl Scouts of WNY and individual honoree...Bradford Watts from People Inc.
- ...Mohammed Alam, member with Hodgson Russ LLP, named to the Lawyers of Color's 2022 Hot list and managing partner, Benjamin Zuffranieri Jr., named to the City & State NY Upstate Power 100 list.
- ...Andrew Slotman, Town of Orchard Park's highway superintendent, recipient of the 2022 Excellence in Snow and Ice Removal Award by WNY American Public Works Association.
- ...Bianca Gowanny, MBA, hired as the new HR & Marketing Specialist for UBMD Orthopaedics & Sports Medicine.

YOUR NEIGHBORHOOD CREDIT UNION





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The Newsletter of THE ORCHARD PARK CHAMBER OF COMMERCE 6524 East Quaker Street, Orchard Park, NY 14127

ADDRESS SERVICE REQUESTED

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HERE'S WHAT'S HAPPENING!

Business After Hours Mixer Wednesday, April 12th 5:30 - 7:30 p.m.

Patti Looney Photography

3907 N. Buffalo Road, Orchard Park

Bring your business cards and join us for an evening of socializing.

STAY TUNED! Joint Chamber Event

East Aurora
Orchard Park
Southtowns Regional
More Information to Come.



Southtowns Connections

Southtowns Connections Networking Group Meeting
Noon at Buffalo's Best Grill (Lunch \$15 cash)

2nd Tuesday of the month



Business Connections Networking Group Meetings

8 a.m. at the Orchard Park Chamber office 2nd & 4th Thursday of the month

REGISTER FOR THESE EVENTS @ https://orchardparkchamber.org/networking/

CONNECT • EXPOSURE • GROWTH

Opportunity for all to do business in Orchard Park. Call the Chamber today at 662-3366!