

Read All About It:

OUR MEMBERS & OUR COMMUNITY

We serve our membership as a catalyst – the organization through which business and professional people work together for the common good of the community.

Volume 40, No. 6

November & December 2022



We thank you for your continued support and partnership and look forward to working with you in the year to come. Wishing you a Merry Christmas and a New Year filled with prosperity and success!

Save the Date: Saturday, November 26, 2022

JOIN THE MOVEMENT IN THE PLACE YOU CALL HOME!

You get your morning coffee there. You get your haircut there. You find that certain thing you are looking for there. When you shop at local small businesses, you support all of the things that make Orchard Park and WNY great. The money spent here stays here. Right here in the place you call your neighborhood. **Small Business Saturday** is a movement encouraging people to shop at small businesses. This nationwide event is celebrated annually on the Saturday after Thanksgiving. Get involved. You can go shopping or dine out at a local small business. You can tell others to be a part of the movement or share with your own network how you're supporting small businesses in our neighborhood. Anything you can do helps to give small businesses the support they need to keep creating jobs and powering the economy.





6170 West Quaker Street: Orchard Park, New York
Call: 662-7848 Visit: Amigone.com
Proud member of the Orchard Park Community

**WANT TO SEE
YOUR AD
HERE?**

Call the Chamber today!



6404 W. Quaker St.
Orchard Park, NY 14127
716.662.5050
hogenkampoptics.com

A Fourth Generation Family Business
Check Out Our Extensive Selection of
Major Brand Eyewear
Prescription & Non-Prescription



HUNT Real Estate ERA
5546 Camp Road
Hamburg, NY 14075

COLLEEN BRUNELLE
Licensed Associate Real Estate Broker
Charles S. Hunt Founders Club Member

ofc: (716) 648-2300
fax: (716) 648-2159
cell: (716) 713-5704
colleen.brunelle@huntralestate.com
www.colleenbrunelle.com



**CELEBRATING
70years**

Discover the credit union difference.



GreatErieFCU.com
Orchard Park | East Aurora



WILLIAMSVILLE
5420 Main Street
716.662.5075

AMHERST
2075 Niagara Falls Blvd.
716.662.5075

ORCHARD PARK
3075 Union Road
716.662.5044

WWW.ORPANH.COM



livelife.

Great Place To Work.
Best Workplaces™
for Aging Services
USA 2019

716.662.5001 • foxrunorchardpark.com

Fox Run is a Continuing Care
Retirement Community

Ribbon Cuttings...Congratulations!

Chapter Aesthetic Studio

The Orchard Park Chamber along with Town Councilman Joe Liberti and Village Mayor Jo Ann Litwin had the pleasure of celebrating the Grand Opening of **Chapter Aesthetic Studio** on September 15th at their new facility located at 3488 Amelia Dr. in the Quaker Crossing Retail Center.

Chapter Aesthetic Studio is an incredible place for you to get the best in skin care. Their team of caring experts are there to guide you to the treatment that meets your goals. Start your journey today at Chapter. To find out more, stop by their beautiful facility, call 716-262-3400 or visit www.mychapter.com.



Roger Schmitt Insurance Agency / Farmers

On November 3rd, the Orchard Park Chamber was on hand for the Grand Opening of the **Roger Schmitt Insurance Agency / Farmers** located at 14 Michael Rd. in West Seneca.

As your local Farmers® agent, Roger Schmitt helps customers identify the insurance coverage that best fits their needs. He has the knowledge and experience to help you understand your coverage options—whether that's auto, home, renters, business insurance and more. Call 716-720-2985 or stop by for a quote.



Happy Business Anniversaries!

Congratulations to the following member businesses who celebrated anniversaries in 2022. We know you have worked hard for this accomplishment and we truly appreciate your dedication and long-term commitment to the business community.

Canestrari Agency, Inc.....50 years
Gary's Barber Shop.....50 years
Amy Lynn's Dance Studio.....25 years
Michael's Catering & Banquets25 years
Original Pancake House.....25 years
Stephen K. Tills, Esq25 years
Tom's Pro Bike25 years



716 Design Inc. d.b.a. Blinds by Design

716-984-9514 Stephanie Cunningham
51 Hillsboro Dr., Orchard Park, NY 14127
www.blindsbydesignwny.com

Window Treatments

Blinds by Design owner, Stephanie Cunningham, has been helping homeowners transform their homes into beautiful showcases, one window at a time. We will meet you at your home or business to review your setting, take measurements, discuss your options and handle all aspects of the installation. We handle everything from the initial consultation to the complete installation of your blinds, shutters, shades and draperies. Our measurements are guaranteed and so is your satisfaction. Call us today to schedule your consultation!



Chapter Aesthetic Studio

716-262-3400 Crystal Schulz
3488 Amelia Dr., Orchard Park, NY 14127
mychapter.com

Health & Beauty

Chapter Aesthetic Studio is a leading aesthetic studio providing non-surgical and cosmetic face, body and skin treatments. Our team of skilled specialists are visionaries, artists and caring confidantes. Because flaws are works of fiction that live in the mind, Chapter invites you to create a new beauty narrative. It starts with MAP, our evidence-based process, proven to get you epic results, only at Chapter. Together, we help you bring your personal beauty story to life.



AESTHETIC STUDIO

Knot Your Average Vacation

716-912-2313 Sally Pouthier
1013 Wish Circle, East Aurora, NY 14052
knotyouraveragevacation.com

Travel Services

Want to go on that vacation, but not sure where to start? No need to worry! Knot Your Average Vacation is the number one Sandals & Beaches certified specialist. There are 17 resorts spread out over 7 islands. We know how difficult it can be to handle a travel itinerary on top of everything else, so we are readily available to prepare any kind of itinerary you desire. We handle everything from booking your airline tickets, to excursions and much more, allowing you to truly relax and enjoy!



Mini Molars Kids Dentistry

667-3426 Dr. Brigid McCann
3725 N. Buffalo Rd., #E, Orchard Park, NY 14127
www.minimolarskidsdentistry.com

Dental Services

From the time your child grows their first tooth until they are ready to move on to an adult dentist, Dr. Brigid and her team will help care for and protect your child's smile. Because children are so different from adults, we take a unique approach to every patient. We love working with kids and we want each visit to be fun and educational. Mini Molars Kids Dentistry is here for you and your child. We will treat your child like our own and we look forward to seeing your child and their mini molars soon!



Quilted Squirrel

716-926-6260 Steve Lingle
6429 W. Quaker St., Orchard Park, NY 14127
quiltedsquirrel.com

Marketing Services · TV & Radio Commercials · Website Design

Branding, Websites, Videos, Campaigns and Creative Services. You're passionate about your business and so are we. That's why every creative project at Quilted Squirrel celebrates the beauty of your brand, creates connections with your customers and separates you from your competition. We believe behind every brand is a story worth telling – what it represents, where it's been, where it's going. And we'd love the opportunity to help discover the story behind your brand, and bring it to life in the most compelling, engaging fashion possible.



Quilted Squirrel

Toshiba

716-362-7424 Paige Evancho
100 Colvin Woods Pky., Ste. 100, Tonawanda, NY 14150
business.toshiba.com

Office Equipment & Supplies

Toshiba began in 1875 as a major supplier of telegraphy equipment. Today, we're behind more than 500 major technologies, including semiconductors, IOT systems, storage, document imaging and management solutions. Doing business with Toshiba is a complete partnership. Not only do we provide you with the finest products, we can also tailor options for your company through Toshiba Financial Services and create a financing package that is right for your business.

TOSHIBA

Veritx Corp

843-810-6877 Legrand Groves & Jon Pierowicz
174 Main St., Ste. 130, East Aurora, NY 14052
www.veritx.com

Digital Solutions · Software Design

Veritx was founded to provide secure digital supply chain solutions by ensuring data integrity and provenance; process integrity; and performance integrity in a logistics under attack framework for Department of Defense and commercial customers. We are creating a secure digital supply chain for a more productive world.



WNY ASIS International

716-697-3282 Sonja Upchurch, CFI
6321 W. Quaker St., Orchard Park, NY 14127
www.asiswny.org

Organizations

Our global community of 35,000 security professionals represents all aspects of security from business continuity and risk management to insider threats and active shooter incidents to IT security and cybercrime. The WNY Chapter holds local meetings and events to further education to the community and our members. For more information, please contact me and join us at an upcoming meeting!



WNY Metro Roberts Realty

716-844-8591 James Roberts
4124 N. Buffalo St., Orchard Park, NY 14127
www.metroroberts.com

Real Estate

Buying or Selling? We're here to help. We are a full-service real estate company with professionals to help you, every step of the way. Whether you're looking to buy or sell your home, find a location for your business, or purchase local investment properties, our real estate agents at WNY Metro Roberts are the go-to experts in residential and commercial real estate. No matter where you're looking to buy or sell, we've got the local knowledge and expertise to get the job done!



Zappia Real Estate Team eXp Realty

716-622-1323 Donald Zappia
50 Fountain Plaza, Buffalo, NY 14202
www.donzappia.com

Real Estate

Trust eXp Realty and our team of real estate agents to help you find homes for sale or to sell your current home. We recognize the level of service that the mobile consumer demands. You have information. You have dreams. We possess experience, integrity and innovation. Together we create leverage to make your dreams a reality. Call me today at 716-622-1323.



Chamber Membership offers numerous benefits and opportunities for exposure and networking. Utilization of our benefits can help strengthen your business operations. Become a volunteer, sponsor or participate!

- | | |
|--|---|
| ➤ Exposure through Website & Social Media | ➤ Certificates of Origin & Export Document Processing |
| ➤ Marketing and Advertising Opportunities | ➤ Grand Opening & Ribbon Cutting Ceremonies |
| ➤ Member Directory & Chamber Newsletters | ➤ Business to Business Networking |
| ➤ Chamber Moment Video | ➤ Member-to-Member Discounts |
| ➤ Health, Dental & Supplemental Insurance | ➤ Educational Seminars |
| ➤ Payroll & Merchant Services Incentives | ➤ OP Pride & Chamber Scholarship Awards |
| ➤ Disability Benefits Program | ➤ Travel Opportunities |
| ➤ Pre-Employment Screening/Background Investigations | ➤ Legislative Voice and More |

Golf Outing · 4th of July Celebration · Taste of Orchard Park · OP Festival of the Arts · Health, Fitness & Business Expo

EAT, Drink & be MERRY
Please join us for a special holiday celebration!

Happy Holidays

Friday, December 2nd

5:30 – 6:00 p.m. Annual Meeting

6:00 – 8:00 p.m. Holiday Party

DUNN TIRE CLUB – HIGHMARK STADIUM

Dinner Buffet & Cocktails

TICKETS: \$50 PER PERSON

CLICK HERE

RSVP REQUIRED BY TUESDAY, 11/22

OP Chamber Member & Guest Exclusive Event

Free Raffle Ticket Included



BERKSHIRE HATHAWAY
HomeServices
Western New York Properties

**CORPORATE
SPONSORS**



ORCHARD PARK
VETERINARY
MEDICAL CENTER

 **ORCHARD PARK**
CHAMBER OF COMMERCE

716-662-3366
www.OrchardParkChamber.org



ORCHARD PARK
CHAMBER OF COMMERCE

The **Orchard Park Chamber** understands that selecting the right **Health and Employee Benefits Program** for your company can often be quite **Challenging and Confusing** in today's market.

In order to provide our members with access to the most **Comprehensive Health Insurance & Employee Benefits Programs** available today, we have partnered with **FJM & Associates of Buffalo Inc.** to create the **OP Chamber Advantage.**



FJM & Associates is a **Family-Owned & Operated Insurance & Employee Benefits Broker** representing all the major carriers.

Our Benefit Professionals will assist you in designing a customized program combining **Traditional and Supplemental Insurances** in a **Comprehensive, Cost-Effective Package.**

OP Chamber **ADVANTAGE**

The Challenges

Attracting & Retaining Quality Employees

- Employers need a **Stable, Reliable Work Force**
- Employees evaluate **Wages & Benefits** when considering a job offer
- Programs must consider the effect on their **Bottom-Line Profits**

The Solutions

A Customized Benefit Program Through FJM

- Design & install programs relevant to Your **Company & Employee Needs**
- Choose from **Group, Individual & Voluntary Plans**
- Custom **Education & Communication Meetings**

The Results

Happy, Invested & Involved Employees

- Reduced turnover of **Key Employees**
- A **Dedicated, Loyal Work Force**
- Grow your company while **Maintaining or Increasing Bottom-Line Profits**

SCAN OR



CLICK CODE



FJM & ASSOCIATES OF BUFFALO INC.

626 N. French Rd. Ste. 3, Amherst, NY 14228
(716) 932-7004 | info@fjmbenefitsadvisors.com
www.fjmbenefitsadvisors.com



ORCHARD PARK Festival of the ARTS



Sue Hurley Fine Arts
Best of Show

2022 Artist Awards

Congratulations to all our winners!

The Orchard Park Chamber along with West Herr and Lake Affect Magazine would like to thank everyone for participating in the Orchard Park Festival of the Arts.

Hope to see you next year!



Martin Calligraphics
Best in Graphic Arts & Drawing



By Design
Best in Jewelry



Kathleen Kelly
Best in Painting



Patricia Overmoyer
Best in Photography



Bella Nome Wire Designs
Best in Sculpture



Deborah Benedetto Pottery
Best in Artistic Craft



Piecemaker Fiber Art
Best in Artistic Craft



Rusty Button Studio
Best in Artistic Craft



Creations by Boland
Best in Artistic Craft



Rustic Originals
Best Booth Display

A special thank you to our Orchard Park Festival of the Arts and Health, Fitness & Business Expo Exhibitors & Sponsors!

Title Sponsors: West Herr · Lake Affect Magazine · Aetna Medicare Solutions

Arts & Expo Sponsors: Clarity Group Medicare Plan Centers · OP Veterinary Medical Center · SUNY ECC

Business Sponsors: Amy Lynn's Dance Studio · Bee Publications · Great Erie FCU · Highmark BC & BS

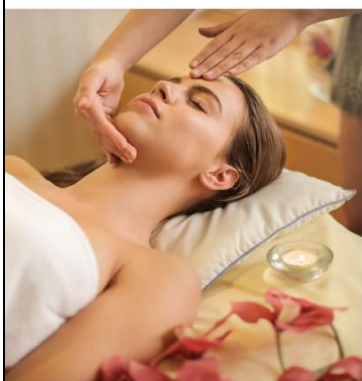
Master Khechen Martial Arts Academy · Modern Window of NY · Northwest Bank · OP TKD

Orangetheory Fitness · PathFinders · Renewal by Andersen · 716 Realty Group

Sit n' Stay Dog Training · UnitedHealthcare · YogaSix Quaker Crossing · ZuluTails

Community Sponsors: Hunt Real Estate · UPD Dental Associates





HEAVENLY TOUCH
BY DONNA

OPEN HOUSE

Thursday, November 17th
5:00 pm to 8:00 pm
810 Center Road in West Seneca

Facial Package Discounts, Psychic Readings, Snacks & Drinks

Nu Skin products will be available to order. Everyone will receive a ticket at the door to win a basket of candles, also a homemade cookie! For any **oxygen facial package** purchased, you will receive movie tickets for two. For any **InstaLift package** purchased, you will receive a gift certificate to Schwabl's Restaurant.

All other packages purchased, you will receive a ticket to enter and win any other baskets available.

A sign-up sheet will be available to anyone who wants leg, arm, chin and eyebrow waxing. If you are interested in **lash extensions** or **henna** at the Open House, a minimum of 2 people will be needed for lashes and 15 for henna before they will come in. Also, if you are interested in a half hour **psychic reading** for \$40, please let me know.

Please RSVP to Donna 716-440-0643 from now until November 15th. You may bring guests if they are interested in purchasing great skin care packages as well. I am looking forward to hearing from you. Thank you.



CHAPTER AESTHETIC STUDIO
ORCHARD PARK

PAMPER & SHOP EVENT

DECEMBER
10TH
9AM-1PM

3488 AMELIA DRIVE
ORCHARD PARK, NY



20%

CHAPTER
PRODUCTS
& SERVICES*

*booked & redeemed day of or
in December 2022

Pop Up Vendors

Katie's Krafts
Lillian's Sweet Treats
Momma Mel's Threads
Our Eden Creations

Free entry to win \$200 Chapter Gift Cards

Orchard Park Holiday Display



The Village lampposts throughout the four corners will once again be adorned with the lighted garland, bright red bows and holiday flags for the upcoming season. Our Holiday Committee would like to invite you to help us continue to enhance this look as well as maintain the shared fixtures and display tents that help us create a safe and inviting environment for all of our community activities. Christmas in Orchard Park encourages visitors to our business district and transforms the heart of our community into a winter wonderland for all to enjoy.

Donations are needed to help underwrite the costs to purchase and maintain the many elements that make Orchard Park a special place during the holidays. If you would like to help, a Community Sponsor is \$50; Organization Sponsor is \$75; and a Business Sponsor is \$100.

Donations in any amount are welcomed, and the names of all donors and sponsors will be published, acknowledging the community-wide support of this program. Please make checks payable to **Orchard Park Holiday Fund** and mail to the Chamber at 6524 East Quaker St., Orchard Park, NY 14127.

Kudos



...**Julie Sentiff**, promoted to vice president of care transitions by **CarePatrol**.

...**James Behr, MD**, an interventional pain management physician, welcomed by **Excelsior Orthopaedics**.

...**Erin Long Loganathan**, hired to join the **Fox Run at Orchard Park** team as Marketing Assistant.

...**William Wlodarczyk**, CEO of **Fox Run at Orchard Park**, honored at Business First's Buffalo C-Level Executive Awards.

...**Identity Boutique**, named by the Buffalo News in the Best of 716 Favorite Women's Boutique category.

...**Orchard Park High School**, named National Blue Ribbon School for 2022. This recognition is based on a school's overall academic performance or progress in closing achievement gaps among student subgroups.

...**Denise Bienko**, senior vice president with **People Inc.**, honored at Business First's 2022 Women of Influence Awards.

...Radiologists, **Tom Folan** and **Mannan Parrikh**, along with radiology practitioner assistant, **Lisa Hanavan**, hired by **Southtowns Radiology**.

...**Thomas Fowler III**, hired as a new police officer for the **Town of Orchard Park**.

Health & Employee Benefits Program



Is your current health plan a good fit for you and your business? Changes to budgets, the economy and even decision-makers can create a need to review your business health and benefits plan now.

As a Chamber member, you have access to a personalized one-on-one service from our insurance partner, **FJM & Associates of Buffalo**. The OP Chamber Advantage program offers members the most comprehensive health insurance and employee benefits programs

available today. Let FJM assist you in designing a customized program combining traditional and supplemental insurances in a complete, cost-effective package. For expert advice and cost savings options, call Melissa Laird or Paul Moley today at 716-932-7004.

YOUR NEIGHBORHOOD CREDIT UNION

Great Rates on Savings Accounts, Credit Cards, Loans & Much More!

Financial Trust
FEDERAL CREDIT UNION

6520 Webster Road, Orchard Park, NY 14127
716.972.0051 • financialtrustcu.com
For all your banking needs!

Howard Hanna
Real Estate Services

DOUGLAS MCFARLAND
6505 East Quaker Street
Orchard Park, NY 14127
Cell: (716) 472-8425
dougasmcfarland@howardhanna.com

*"Taking Care of Business"
In the Southtowns*

Corporate Screening & Investigative Group, LLC

A Professional Investigative and Consulting Firm serving the Education, Healthcare, Corporate and Legal Industries.

PO Box 1274 Orchard Park, NY 14127
716.583.4628 • 866.786.3466
corpscreen.com

NATIONAL OVERHEAD DOOR CO.
716-667-3500
"The Home Of Quality"
www.NationalOverhead.com

All Chamber Members Receive 10% Off Residential Service Calls

Mention This Ad!

Contact us:
Don Larson, Sara Vella & Staff
Sales@NationalOverhead.com

BUFFALO CIGARS

WNY'S FINEST PREMIUM CIGAR SHOP

Over 100,000 Cigars IN STOCK

674-7833 (PUFF)
2911 Southwestern Blvd - Orchard Park, NY

GIFT CARDS AVAILABLE AT **buffalocigars.com**

Payroll Services
part of the Client Solutions Group family

Get It Right Payroll
for as low as \$39.95 per month subscription and only an additional \$7.00 per employee a month.

Don't take chances, use Get It Right Payroll!

Ph: 716-672-2990 • Fax: 716-672-2991
www.payrollservices.net

FJM & ASSOCIATES OF BUFFALO INC.
Your First Choice For Insurance & Employee Benefits

Paul Moley, President
626 N. French Rd. / Ste. 3
Amherst, New York 14228
Tel: (716) 932-7004 Fax: (716) 932-7047
www.FJMBenefitsAdvisors.com
Partners with the OP Chamber for Health Benefits

CHAMBER REVIEW

The Newsletter of THE ORCHARD PARK CHAMBER OF COMMERCE
6524 East Quaker Street, Orchard Park, NY 14127

ADDRESS SERVICE REQUESTED

EXECUTIVE COMMITTEE

David Even . . . President
Rev. Chris Boeckel . . . President-Elect
Clair (Terry) Montroy . . . Past-President
Kristina Ellis . . . Vice-President
Paul Voytovich . . . Treasurer
Donald Lorentz . . . Executive Director

BOARD OF DIRECTORS

Molly Barniak . . . Buffalo Sports Garden
Rev. Chris Boeckel . . . O.P. Living Water Church
Kristina Ellis . . . KeyBank
David Even . . . W.G. Arthur Company
Marc Gonzales . . . National Air Cargo
Audrey Hall . . . Eco Serve Pest Services
Clair (Terry) Montroy . . . Clair A. Montroy III Attorney
Justin Rojek . . . West Herr Automotive Group
Dennis Salemi . . . Research and Design
Kenneth Thompson . . . Office DEPOT OfficeMax
Paul Voytovich . . . Voytovich Financial LLC
Gregory Wright . . . Buffalo Bills, Inc.

HERE'S WHAT'S HAPPENING!

EAT, Drink & be MERRY Holiday Celebration!

Friday, December 2nd

5:30 - 6 pm Annual Meeting • 6 - 8 pm Holiday Party

DUNN TIRE CLUB - HIGHMARK STADIUM

Looking for something special for you and employees this holiday season? Join us for this exclusive Chamber member Holiday Celebration at the Buffalo Bills.

Food & Cocktails \$50/person. RSVP required. See flyer inside for more information.



Village of Orchard Park

Holiday in the Park

Saturday, December 3rd • 2 - 5 pm
Princeton Place

The event will kick off with a parade through the Village, followed by a visit with Santa, holiday performances, food trucks and a tree lighting. For more information, go to <https://everythingop.com/>.

Networking Group Meetings

Business Connections

Thursday, December 8th 8 am
Thursday, January 12th 8 am

Southtowns Connections

Tuesday, January 10th Noon

To register for a networking meeting, please, visit
<https://orchardparkchamber.org/networking>.



CONNECT • EXPOSURE • GROWTH

Opportunity for all to do business in Orchard Park. Call the Chamber today at 662-3366!