

Read All About It:

OUR MEMBERS & OUR COMMUNITY

We serve our membership as a catalyst – the organization through which business and professional people work together for the common good of the community.

Volume 40, No. 5

September & October 2022



HEALTH, FITNESS & BUSINESS EXPO

September 17th & 18th

Sat: 10 am – 5 pm • Sun: 10 am – 3 pm

SUNY ECC South Campus

4041 Southwestern Blvd., Orchard Park 14127

Free Admission & Parking

Over 200 Artisans, Craftsman & Businesses
Food Vendors • Live Arts & Crafts Demos

Presented By:  **The Orchard Park Chamber of Commerce**

PREMIER TITLE SPONSORS



PREMIER ARTS & EXPO SPONSORS

Clarity Group Medicare Plan Centers • OP Veterinary Medical Center • SUNY ECC

BUSINESS SPONSORS

Amy Lynn's Dance Studio • Bee Publications • Great Erie FCU • Highmark BC & BS
Master Khechen Martial Arts Academy • Modern Window of NY
Northwest Bank • OP TKD • Orangetheory Fitness • PathFinders
Renewal by Andersen • 716 Realty Group • Sit n' Stay Dog Training
UnitedHealthcare • YogaSix Quaker Crossing • ZuluTails

COMMUNITY SPONSORS

Hunt Real Estate • UPD Dental Associates



Call: 716-662-3366 or visit OPFestivaloftheArts.org



6170 West Quaker Street: Orchard Park, New York
Call: 662-7848 Visit: Amigone.com
Proud member of the Orchard Park Community



CANESTRARI AGENCY, INC.
INSURANCE SERVICES
Est. 1972
Covering You For The Unexpected
716.662.4123
info@CanestrariAgency.com
CanestrariAgency.com



6404 W. Quaker St.
Orchard Park, NY 14127
716.662.5050
hogenkampoptics.com

A Fourth Generation Family Business
Check Out Our Extensive Selection of
Major Brand Eyewear
Prescription & Non-Prescription



HUNT Real Estate ERA
5546 Camp Road
Hamburg, NY 14075

Always There For You

COLLEEN BRUNELLE
Licensed Associate Real Estate Broker
Charles S. Hunt Founders Club Member

ofc: (716) 648-2300
fax: (716) 648-2159
cell: (716) 713-5704
colleen.brunelle@huntrerealestate.com
www.colleenbrunelle.com



CELEBRATING
70years

Discover the credit union difference.



GreatErieFCU.com
Orchard Park | East Aurora



WILLIAMSVILLE 5020 West Street 716.634.3575
AMHERST 2075 Niagara Falls Blvd 716.691.8278
ORCHARD PARK 2070 Union Road 716.674.3344
WWW.OPHNY.COM



livelif.



Best Workplaces[™]
for Aging Services
USA 2019

716.662.5001 • foxrunorchardpark.com

Fox Run is a Continuing Care
Retirement Community

Membership Networking Opportunities

Is Your Business Interested In Hosting A Networking Event?

Let's Network & Showcase Your Business!

Morning Mingling

Start your day with morning refreshments at a great networking event. Morning Mingle serves as an opportunity for members to engage and establish strong relationships with local business professionals before they start their work day.

Linking Up At Lunch

Join us for good food and great company during a lunch networking event. Take a moment from your busy day to meet like-minded Chamber Members and build strong relationships among the Orchard Park Community.

Chamber Connect Business After Hours Mixer

End the work day enjoying refreshments at one of the local businesses. This casual come-and-go event is a quick, fun way to get plugged into the business community and bring valuable traffic to your business.

Are you looking to meet local business owners or introduce your new business, products or services? If you want to gain more exposure for your business and increase your company's brand awareness, consider hosting a Chamber's networking event. Morning, noon or evening, you tell us what's best for you. For more information and to schedule a date, call the Chamber at 662-3366.

Kudos To...



...**AAA Western & Central New York**, who is a finalist in the 2022 WNY's Healthiest Employers (Large Companies) by Business First.

...**John Marino**, hired as a new human resources business partner at **AAA Western and Central New York**.

...**Highmark Blue Cross Blue Shield of WNY**, a finalist in the 2022 WNY's Healthiest Employers (Large Companies) by Business First.

...**Scott Horton, Esq.**, a labor and employment attorney at **Horton Law PLLC**, selected for inclusion in The Best Lawyers in America 2023 for Employment Law – Management.

...**People Inc.**, who is a finalist in the 2022 WNY's Healthiest Employers (X-Large Companies) by Business First.

...**Sean Murphy** of the Orchard Park **Tops Friendly Markets**, named a meat manager of the year. This award recognizes the dedication and efforts put forth to serve customers while enduring the effects of the COVID-19 pandemic.

...**Southtowns Radiology**, partnering with Niagara Falls Memorial Medical Center to bring high-quality diagnostic imaging to Niagara County.

...**Lt. Daniel Lagoda**, promoted to captain of patrol by the **Town of Orchard Park** Police Department. The department also hired **Alec Roberts** to the position of police officer.

...**YMCA Buffalo Niagara**, who is a finalist in the 2022 WNY's Healthiest Employers (Small Companies) by Business First.

CHAMBER BENEFITS



NETWORKING



EVENTS



ADVOCACY



COMMUNITY

Welcome to our New Members

We're glad you're with us!

Bflo Hydration

716-245-1045 Shelby Diaz
4203 N. Buffalo St., Orchard Park, NY 14127
www.bfloiv.com



Health & Fitness · Health & Wellness

Promoting health and wellness every day. At Bflo Hydration, our goal is to help you live your healthiest life possible. That's why we have a variety of IV cocktails and intramuscular injections that can help you reach your health goals. Visit our website and if you don't see what you're looking for on our menu, give us a call. We can customize to fit your individual needs. Schedule a free consultation with our team today to discuss IV nutrition therapy.

Buffalo Financial

716-771-1888 Matthew Pitrola
4990 Transit Rd., Depew, NY 14043
www.buffalofinancial.com



BUFFALO
FINANCIAL

Financial Advisors · Insurance Services · Investments Management

Buffalo Financial is more than a wealth management firm. We strive to provide financial peace of mind by delivering custom, objective advice designed to give our clients the confidence to pursue their own passion, dreams and talents. We integrate your objectives into a personalized plan that can be updated as life changes occur. Want to see how we can help you reach your goals? Give us a call today!

C's Custard Delight

716-662-2022 Ashley Wagner
4933 S. Buffalo St., Orchard Park, NY 14127
www.cscustarddelight.com

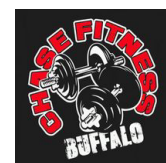


Desserts · Ice Cream

At C's Custard Delight we've been serving cone after cone of pure, unparalleled goodness to the people of Orchard Park, and its surrounding areas. With both seasonal and classic flavors available year-round, we're here to be your one-stop-shop for all things soft serve. Spun fresh in our kitchen, our batches offer deliciousness in every bite. Stop by today and try one of our signature items.

Chase Fitness Buffalo LLC

716-816-6836 Marlo Chase Feyerton
4174 N. Buffalo St., Orchard Park, NY 14127
www.chasefitnessbuffalo.com



Nutrition · Personal Training

Marlo takes your fitness goals seriously. She understands that losing weight and gaining muscle can be challenging and her goal is to help you overcome barriers by using science-based evidence with a holistic approach. She works with all levels of fitness from beginner to advance. Building muscle, burning fat while maintaining proper form is her specialty. The newest addition to her studio is the Fit3D body scanner. To find out more, give us a call today!

Referred By: Bob Greiner, 4th Wave Technologies LLC

Chiro First Wellness Center

716-675-2225 Dr. Mohamed Munassar
4214 Clinton St., West Seneca, NY 14224
www.chirofirstwellnesscenter.com



Chiro
First Wellness
Center

Chiropractors · Health & Wellness

At Chiro First Wellness Center, we take a proactive approach to enhancing your overall health and wellness. Since 2011, our chiropractic wellness facility has proudly served the communities of West Seneca, the Southtowns and the Greater Buffalo-Niagara region. We personalize our chiropractic services and massages to empower you with long-term relief and transformative results. We also provide nutrition counseling, custom orthotics and much more.

Highmark BC BS WNY - John Weatherby

716-658-8649

257 W. Genesee St., Buffalo, NY 14202

www.bcbswny.com**Insurance - Health · Medicare**

Health plans for Medicare, businesses, individuals and families. At Highmark Blue Cross Blue Shield of Western New York, we've built our legacy around empowering our communities and helping you be your very best. We do so by offering health plans that provide reliable coverage to Western New Yorkers and by supporting the organizations and individuals who work hard every day to keep our communities healthy.

Referred By: Karen Olsen, Clarity Group of NY, Inc.**Minuteman Press**

716-855-3867 Wes Froesel

505 Main St., Buffalo, NY 14203

www.minutemanbuffalo.com**Advertising Specialties · Printing Services · Signage & Vinyl Graphics**

Minuteman Press is a locally owned and operated full-service printing company. We pride ourselves on providing our customers a quality experience through personalized service and print, fast delivery and a competitive price. Let us help you get the right business cards, letterheads, envelopes, brochures, booklets, coupons, tickets, invitations, flyers, postcards, posters, banners, signs, direct mail pieces and postage services. We also have thousands of promotional items that we can customize to promote your business or organization.

**PCA Technology Group - Bob Waters**

716-632-5881

303 Cayuga Rd., Ste. 100, Buffalo, NY 14225

www.pcatg.com**Computer Consultants · Cybersecurity · IT Services**

PCA Technology Group has been a leading IT consulting firm serving WNY since 1989. Our managed services go beyond keeping your technology healthy and stable. We create the perfect roadmap for your current and future work environment. Many small and medium-sized businesses have no IT staff or a small internal staff with limited bandwidth – and that's where PCA can help. Contact us to learn more about leading data back-up solutions and our other services.

**ROGace (Tennis Instruction)**

716-301-9223 Mike Pici

75 Mid County Dr., Orchard Park, NY 14127

www.rogace.com**Exercise & Physical Fitness · Tennis Instruction**

ROGace is an innovative tennis training concept for children ages 12 and under, that leverages specialized coaching methods, transparent communication and appropriate equipment. This approach gives every player the opportunity to achieve an advanced level of tennis mastery, while nurturing a lifelong passion for the sport. Our vision for every child is – regardless of their current tennis level, interest in athletics, or preference for team activities over individual sports – to find ROGace as a place where they will develop new skills, friendships and become permanent fans of the game of tennis.

**Transworld Business Advisors of Buffalo**

716-201-0552 Donald Bray

60 Squire Dr., Orchard Park, NY 14127

www.tworld.com/locations/buffalo**Business Consultants**

Transworld Business Advisors brings buyers and sellers together. When a company owner needs to sell their business, they can't just stick a for sale sign in the window. They need the assistance of a business broker to locate and vet potential buyers. On the other side, buyers rely on the broker to help facilitate the process of evaluating potential businesses and franchises for sale. A Transworld Business advisor is the solution for both scenarios. Our three core concepts: business brokerage, franchise consulting & franchise development.

**WNY Wood Products**

716-807-4717 Erik Ardenski

227 Thorn Ave., Orchard Park, NY 14127

www.facebook.com/wnywoodproducts**Furniture & Home Décor · Home Improvements · Woodworking**

Truly Forest to Finish! At WNY Wood Products, we search the forest for trees that are ready to harvest and bring them to you. Whether you're looking for a finished product, raw lumber, or anything in between, WNY Wood Products is here to help! Locally sourced live edge lumber, finish ready products, and finished work ready for your home. Let us build your custom wood project. Stop by soon to check out our ever-changing line up of inventory featuring live edge lumber sourced exclusively from WNY!





A Special Thank You To Our Sponsors



Title Sponsor Northwest

Gold Sponsors



Silver Sponsors

Aetna Medicare Solutions • BankonBuffalo • Bryant & Stratton College
Eco Serve Pest Services • Girl Scouts of WNY • Great Erie FCU
Howard Hanna Real Estate Services • Hunt Real Estate • Ilio DiPaolo's
Lake Affect Magazine • Master Khechen Martial Arts Academy
OP Teachers Association • OP TKD LLC • Renewal by Andersen
Research and Design • 716 Realty Group • Sit n' Stay Dog Training
UnitedHealthcare • UPD Dental Associates • Vision Financial Group
West Herr Auto Group • Whiter Smiles of Buffalo
WNY Immediate Care • ZuluTails

Bronze Sponsors

F.E. Brown Sons Funeral Home Inc. • CarePatrol • Community Bank NA
Howard Hanna – Sue Hogenkamp • McGard LLC • OP Democratic Committee
OP Republican Committee • Thomas Johnson Realty



A Special Thank You To Our Vendors



**A Board Above • The Blend • The Bubble Bar • Buffalo Sports Garden
BW's Smokin' Barrels Barbecue • The Byrd House • C's Custard Delight
Cappelli's Pizzeria • Coldstone Creamery • Ilio DiPaolo's Restaurant
Fathey Beer Company • First Line Brewing • Flaco Taco • Ginger Snap Patisserie
The Grange Outpost • Green Eats Kitchen & Juice Bar • House of Munch Food Truck
Kaylena Marie's Bakery • Kettle Corn Shoppe • Main Street Ice Cream
Mangia Ristorante & Caffé • The Mansard • Off The Wall Sandwich Company
Old Orchard Inn • OP Social Tap & Grille • Orchard Park Recreation Department
Outback Kettle Corn • Sweet Melody's • Taffy's • Tops Markets**



WEST HERR
NEW YORK

ORCHARD PARK
Festival
of the **ARTS**



West Herr Automotive Group
is proud to support the 2022
Orchard Park Festival of the Arts!

YOUR NEW VEHICLE, YOUR WAY

We will build the vehicle
you are looking for and
**order it custom,
just for you!**



Search 5,000+ new & used vehicles **or** reserve your custom vehicle:

westherr.com

W H O A R E W E ?

We are a magazine that showcases the talent of local artists, writers, and storytellers in Western and Central New York, as well as the Finger Lakes region.

Lake Affect Magazine has been published twice yearly since 1994.

Lake Affect Magazine has published 59 issues in the past 28 years. Issue 60 will go to press in November 2022.

We have increased our print run from 2,500 copies to 20,000 copies per issue.



Lake Affect Magazine



@LakeAffectNY



LakeAffectMagazine.com

The logo for Lake Affect Magazine, featuring the words 'Lake Affect' in a large, bold, purple sans-serif font, with 'magazine' in a smaller, lowercase, purple sans-serif font below it. To the left of the text are three wavy, vertical lines in a light tan color.

Lake
Affect
magazine

Turning 65?



All the benefits of Original Medicare and more

Get the right coverage, local resources and the care you need to live the life you want.

Call for an appointment

Kayla Wight

(680) 356 - 3396 (TTY: 711)

9:00 AM - 5:00 PM ET, Mon. - Fri.

A licensed agent will answer your call.

WightK@aetna.com



 **aetna**[™]
medicare solutions

**GOD'S
DREAM** PRESENTS

BE THE BRIDGE BE THE CHANGE CONFERENCE 2022

EQUIPPING OUR COMMUNITIES TO UNPACK CULTURAL DIVERSITY

TOPICS COVERED INCLUDE

CULTURAL DIVERSITY & WHAT THE BIBLE SAYS ABOUT IT

RESTORING SCHOOLS - PARTNERING WITH PARENTS

HOW CAN CULTURAL DIVERSITY CONTRIBUTE TO UNIFYING THE CHURCH?

OCTOBER 1, 2022

4369 S. BUFFALO ST, ORCHARD PARK, NY 14127

TO REGISTER, SUPPORT, OR VOLUNTEER VISIT:

WWW.GODSDREAMING.ORG

SPONSORED BY:



EVENT HOSTED BY PARK PARSONS - AN ORCHARD PARK, NY ECUMENICAL GROUP OF MINISTRY LEADERS

CHESTNUT RIDGE CONSERVANCY, ORCHARD PARK CHAMBER OF
COMMERCE & ERIE COUNTY PARKS
PRESENTS

Party for the Park Fall Festival

CHESTNUT RIDGE PARK CASINO

Friday, October 7th, 2022 6-9pm

Celebrating the splendor of Fall at Chestnut Ridge Park's
Casino with an evening of live music, dance, wine, craft beers
and plenty of hors d'oeuvres!

Featuring "The Boys of Summer" band.

Tickets \$50 per person

Pay online at

www.ChestnutRidgeConservancy.org

or mail check to PO Box 1876, Orchard Park, NY 14127

*You're
Invited!*

Proceeds support the Chestnut
Ridge Conservancy restoration and
preservation efforts at Chestnut
Ridge Park

*Fun
Times*



CHESTNUT RIDGE *Conservancy*

*Join us in being a sponsor to the Conservancy
and help us Party for the Park!*

*October 7, 2022, 6-9pm
Chestnut Ridge Park Casino
Thank You!*



2022 "Party for the Park" Sponsorship Options
Please circle the option(s) you wish to purchase

Sponsorship Options

- **Platinum - \$5,000 - \$10,000**
 - Ten complimentary Party for the Park tickets.
 - Full page ad in 2022 Program Booklet
- **Gold - \$2,500**
 - Five complimentary Party for the Park tickets.
 - Half page ad in 2022 Program Booklet
- **Silver - \$1,500**
 - Three complimentary Party for the Park tickets.
 - Quarter page ad in 2022 Program Booklet
- **Bronze - \$1,000**
 - Two complimentary Party for the Park tickets.

Program Booklet Advertising Options

- Patron 1 - Full Page Ad - \$500
- Patron 2 - Half Page Ad - \$250
- Patron 3 - Quarter Page Ad - \$125

Business cards can be used as quarter page ads.

All ads will be in full color.

General Donation: \$ _____
Name listed in Program Book as Patrons of the Park.



Business Name _____ Contact Name _____

Business Address _____

Phone _____ Email _____

Please complete and return with your advertising copy and check payable to:

Chestnut Ridge Conservancy, P.O. Box 1376, Orchard Park, NY 14127

You can also make payment through our website at ChestnutRidgeConservancy.org

Click on the "Party for the Park" drop down menu.

Our close off date for sponsorship submissions is September 30, 2022

Advertisements must be reserved, and artwork submitted by September 30, 2022

Black & white or color ad and logo can also be sent to gpanek@chestnutridgeconservancy.org

Call/text Gordon Panek (770) 757-9240 with any questions.

Fall Fest

FOR HOPE CHEST

Join us for our annual fundraiser for Hope Chest; bringing awareness to Breast Cancer! We have many great things going on in our office to help support our local breast cancer community!

Last year we exceeded our goal, and raised over \$10k to support the local Hope Chest Dragon Boat Race!

We are asking for your support as well, we are doing Chinese Auction and are looking for basket or gift certificate donations. This is where the majority of our proceeds come from. The auction will start off in office on September 15th, and run up to and at the big event! If you are interested in donating please contact kat@wny-cfwc.com to coordinate drop off or pick up of your item.

Join us Saturday, October 15th, from 11:30am to 3:00pm for Fall Fest for Hope Chest! All are welcome, adults and children! A day of fun filled activity! Food trucks, vendors, games, 50/50, Chinese auction, and more! Last years event was extremely successful! We look forward to beating our expectations this year!



*All proceeds
donated to Hope Chest*

Ribbon Cuttings...Congratulations!

THE SCHROEDER LAW FIRM



716-662-9808 or visit www.schroederfirm.com.

On August 11th, the Orchard Park Chamber was on hand for the Grand Opening of **The Schroeder Law Firm**, 4513 S. Buffalo St. in Orchard Park.

Michael J. Schroeder, Esq., owner of The Schroeder Law Firm, provides timely and reliable legal services in residential and commercial real estate transactions, title insurance, estate planning, wills, trusts, small business formation & administration, personal injury incidents, adoptions and guardianships. For more information, call

ABSOLUTE PT



Best wishes to **Absolute PT** and owners, Jessica and Nick Duchscherer, on their Grand Opening of their new expanded location at 4 Centre Dr. in Orchard Park. The Chamber was on hand for the ribbon cutting ceremony on August 18th. Absolute Fitness and Wellness has now merged with Sports Focus Physical Therapy to become Absolute PT. Their qualified personal trainers and physical therapists are ready to help you reach your wellness and fitness goals. Give their team a call today at 716-662-2922.

Chamber Moment Video

A good **Social Media** strategy has a positive effect on sales as it increases the overall exposure of your business, gets people talking about your business or services, and exposes your products and/or services to a far wider audience. Regardless of whether your business is small or large, social media provides a great opportunity and advantage for every business.

Chamber Moment is new program the Orchard Park Chamber offers its members. We'll stop by your place of business or you can come in to our office and we will shoot a video to be used on our combined social media sites. Let's have some fun and create a short and catchy flick. Call the Chamber today at 662-3366.



YOUR NEIGHBORHOOD CREDIT UNION

Great Rates on Savings Accounts, Credit Cards, Loans & Much More!

Financial Trust
FEDERAL CREDIT UNION

6520 Webster Road, Orchard Park, NY 14127
716.972.0051 • financialtrustcu.com

For all your banking needs!



Real Estate Services

DOUGLAS MCFARLAND

6505 East Quaker Street
Orchard Park, NY 14127
Cell: (716) 472-8425
douglasmcfarland@howardhanna.com

*"Taking Care of Business"
In the Southtowns*



Corporate Screening & Investigative Group, LLC

A Professional Investigative and Consulting Firm serving the Education, Healthcare, Corporate and Legal Industries.

PO Box 1274 Orchard Park, NY 14127
716.583.4628 • 866.786.3466
corpsscreen.com

★ **NATIONAL** ★
OVERHEAD DOOR CO.
716-667-3500
"The Home Of Quality"
www.NationalOverhead.com

All Chamber Members
Receive 10% Off
Residential Service Calls

Mention This Ad!

Contact us:

Don Larson, Sara Vella & Staff
Sales@NationalOverhead.com



WNY'S FINEST PREMIUM CIGAR SHOP

Over 100,000 Cigars
IN STOCK

674-7833 (PUFF)

2911 Southwestern Blvd - Orchard Park, NY

GIFT CARDS AVAILABLE AT
buffalocigars.com



Payroll Services
part of the Client Solutions Group family

Get It Right Payroll

for as low as \$39.95 per month subscription and only an additional \$7.00 per employee a month.

Don't take chances, use Get It Right Payroll!

Ph: 716-672-2990 • Fax: 716-672-2991
www.payrollservices.net



Paul Moley, President
626 N. French Rd. / Ste. 3
Amherst, New York 14228

Tel: (716) 932-7004 Fax: (716) 932-7047
www.FJMBenefitsAdvisors.com

Partners with the OP Chamber for Health Benefits



CHAMBER REVIEW

The Newsletter of THE ORCHARD PARK CHAMBER OF COMMERCE
6524 East Quaker Street, Orchard Park, NY 14127

EXECUTIVE COMMITTEE

David Even . . . President
Rev. Chris Boeckel . . . President-Elect
Clair (Terry) Montroy . . . Past-President
Kristina Ellis . . . Vice-President
Paul Voytovich . . . Treasurer
Donald Lorentz . . . Executive Director

BOARD OF DIRECTORS

Molly Barniak . . . Buffalo Sports Garden
Rev. Chris Boeckel . . . O.P. Living Water Church
Kristina Ellis . . . KeyBank
David Even . . . W.G. Arthur Company
Marc Gonzales . . . National Air Cargo
Audrey Hall . . . Eco Serve Pest Services
Clair (Terry) Montroy . . . Clair A. Montroy III Attorney
Justin Rojek . . . West Herr Automotive Group
Dennis Salemi . . . Research and Design
Kenneth Thompson . . . Office DEPOT OfficeMax
Paul Voytovich . . . Voytovich Financial LLC
Gregory Wright . . . Buffalo Bills, Inc.

HERE'S WHAT'S HAPPENING!

Business Connections Networking Group Meetings

Second & Fourth Thursday of the Month at 8 a.m.
Orchard Park Chamber of Commerce, 6524 E. Quaker St., Orchard Park

Southtowns Connections Networking Group Meetings

Second Tuesday of the month at Noon
Danny's South Restaurant, 4300 Abbott Rd., Orchard Park \$15 cash Lunch

To register for a networking meeting, please visit <https://orchardparkchamber.org/networking/>.

Party for the Park Fall Festival

Chestnut Ridge Park Casino

Friday, October 7th from 6 - 9 p.m.

\$50 per person includes live music by the Boys of Summer, wine, craft beers and hors d'oeuvres.

For ticket information, see event flier inside.

Proceeds support the Chestnut Ridge Conservancy restoration and preservation efforts.

CONNECT • EXPOSURE • GROWTH

Opportunity for all to do business in Orchard Park. Call the Chamber today at 662-3366!