**DORCHARD PARK CHAMBER OF COMMERCE** 

716-662-3366 | fax 716-662-5946 | www.OrchardParkChamber.org | Facebook.com/OPNYChamber | Twitter.com/OPNYCofC

# Read All About It: OUR MEMBERS & OUR COMMUNITY

We serve our membership as a catalyst – the organization through which business and professional people work together for the common good of the community.

### Volume 37, No. 8

### August 2020





6170 West Quaker Street: Orchard Park, New York Call: 662-7848 Visit: Amigone.com Proud member of the Orchard Park Community



**Covering You For The Unexpected** 716.662.4123 info@CanestrariAgency.com CanestrariAgency.com



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NCUA

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### Beautycounter

Beth Matthews 909-7480

4254 N. Buffalo St., Ste. 100, Orchard Park, NY 14127 www.beautvcounter.com/bethmatthews

Bath & Body Products · Cosmetics

Referred By: Nancey Reynolds, Envision Real Estate

One by one, we are leading a movement to a future where all beauty is clean beauty. We are powered by people, and our collective mission is to get safer products into the hands of everyone. Formulate, advocate, & educate-that's our motto for creating products that truly perform while holding ourselves to unparalleled standards of safety. Why? It's really this simple: beauty should be good for you.

#### BEMER

Daryl VanAlstyne, 907-6117 44 Juniper Ln., Orchard Park, NY 14127 www.vivo.bemergroup.com



**BEAUTYCOUNTER**®

Health & Wellness

Healthy circulation is vital to optimal health. Stimulating healthy muscles and temporarily increasing blood circulation in healthy leg muscles is the primary goal of BEMER, to support muscular health and optimize performance. BEMER devices use a pulsed electromagnetic field – abbreviated as PEMF – to deliver a patented therapeutic signal.

### Bridge To Balance, LLC

Andrea Row 412-3610 3625 Eggert Rd., Ste. 102, Orchard Park, NY 14127 www.bridgetobalancellc.com **Health & Wellness** 

Bridge To Balance, LLC

We were given everything we needed from the very beginning: the Earth, the Universe, and Ourselves. Bridge To Balance, LLC's mission is to rekindle the healing potential that resides within each one of us by getting back to basics.

### Elder Transition Consulting LLC

Ann Marie Klosko 440-0933 244 Ashwood Ln., Orchard Park, NY 14127 www.eldertransitionconsulting.com **Elder Care Services** 



Elder Transition Consulting focuses on our elders. Our priority is to ensure they transition from their current living arrangement to a place where they are safe, will have comfort, and will enjoy a better quality of life.

Our services include organizing, packing, donating, selling, light cleaning, moving their personal belongings and getting them settled in to their new living arrangement. We will also ensure that our clients are connected to other reputable services and important information needed during their transition.

#### **Europe Your Own Way**

Michele Chapuis 435-8888 25 Pine Ter., Orchard Park, NY 14127 www.europeyourownway.com **Travel Services** 



I love planning trips in and around Europe (especially within France, Italy and Switzerland) and would be delighted to share my passion with you as we develop your dream trip. I recognize that people have unique interests and different definitions of a "dream trip". My goal is to customize the experience to fit your needs and make it a trip you will never forget! Please contact me with any questions and/or requests for travel planning. I'm looking forward to hearing from you and sharing what I can do to make your trip a most memorable one!

### Welcome New Members Continued

#### From Chaos Yoga

Lena Novack 220-7506 6435 Webster Rd., Orchard Park, NY 14127 www.fromchaosyoga.com



Exercise & Physical Fitness · Health & Wellness

We don't make the body fit into a pose. We make the pose fit the body." From Chaos Yoga is all about finding the Yoga that is right for you. Together we can focus on group and individual goals. From private to corporate group settings. Gain strength, flexibility, and comfort with a physical practice. Find clarity, patience, and a peace of mind with meditation and breathing work.

### Kustom Colors by Kus

Mike Kus 954-3841 124 Woodlane Dr., West Seneca, NY 14224 Painters



Our full-service Polish dining experience is available in our beautiful restaurant and through our unique catering services. Try our pierogi and other Polish specialties, which we have been serving up for more than 20 years! We make all of our own Polish treats like the pierogi, kielbasa and golabki in-house using traditional family recipes. Come join us on Sunday for our brunch or dinner buffet and look for our food truck throughout WNY.

#### Lawn Doctor of Central-South Erie County Carrie Matynka 515-5525 2800 Hall Rd., Lancaster, NY 14086

www.lawndoctor.com/central-south-erie-county-ny Landscaping & Lawn Maintenance

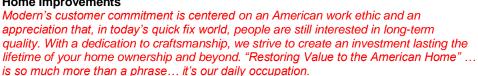


Modern Window

Take the guesswork out of maintaining a healthy, green lawn this year by leaving the yard work to your local experts at Lawn Doctor of Central-South Erie County. We offer a long list of custom-tailored lawn solutions to improve growth, fend off external threats, and keep your lawn looking its best throughout the year. Whether your lawn is having trouble producing new growth or it's being taken over by invasive lawn weeds, we've got the right treatment program for you. With our selection of premium treatments, we bring proven lawn care to Buffalo, Orchard Park, Lancaster, Alden, East Aurora, Elma, Depew, and Cheektowaga, NY homeowners.

### Modern Window of New York Inc.

Courtney Black 512-9853 227 Thorn Ave., Orchard Park, NY 14127 www.ilovemodernwindows.com **Home Improvements** 



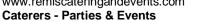
### **Neighborhood Preservationists Inc.**

Vivian Liberto 310-2832 PO Box 1035, Orchard Park, NY 14127 Organizations

Neighborhood Preservationists is an organization with the objective of preserving the character, integrity and security of neighborhoods in Orchard Park.

### **ReMi's Catering & Events**

Renee L. Taneff 316-0225 4945 Lake Ave., Blasdell, NY 14219 www.remiscateringandevents.com





ReMi's can customize all your party and event needs by offering a wide selection of foods from our tasteful selections or from a special request. No event is too small or too big! Offering full-service catering upon special request!

#### YOUR NEIGHBORHOOD CREDIT UNION Great Rates on Savings Accounts, Credit Cards, Loans & Much More! **Financial Trust** FEDERAL CREDIT UNION 6520 Webster Road, Orchard Park, NY 14127 716.972.0051 · financialtrustcu.com For all your banking needs! **Real Estate Services** DOUGLAS MCFARLAND 6505 East Quaker Street "Taking Care of Business" Orchard Park, NY 14127 In the Southtowns Cell: (716) 472-8425 douglasmcfarland@howardhanna.com "Afraid of going to the dentist? ....we can help!" Call for FREE X-rays, Exam & Consultation! Invisalign "clear braces" • Single Visit Crowns **Root Canal Therapy** Dental Implants Interest-Free Financing **Orchard Park Village Dental** 6590 East Quaker St. 662-7651 OrchardParkVillageDental.com Dr. Tammy Perison NATIONALX All Chamber Members HEAD DOOR CO. 657-6500 Receive 10% Off Residential Service Calls "The Home Of Quality" WWW.NATIONALOVERHEAD.COM and 5% Off Contact us! New Installations! Don Larson Sara Foutz & Staff Mention This Ad! sales@nationaloverhead.com **WNY'S FINEST** PREMIUM (т **CIGAR SHOP** 403 2911 Southwestern Blvd **ORCHARD PARK** 674-7833 (PUFF) 7032 Transit Rd AVAILABLE AT GIFT CARDS buffalocigars.com Pavroll Services part of the Client Solutions Group family Get It Right Payroll for as low as \$29.95 per month subscription and only an additional \$5.00 per employee a month. Don't take chances, use Get It Right Payroll! Ph: 716-672-2990 • Fax: 716-672-2991 www.payrollservices.net Title Sponsor of the OP Festival of the Arts

Frank J. Moley, CEO 1408 Sweet Home Rd. / Ste. 1 Amherst, New York 14228 Tel: (716) 932-7004 Fax: (716) 932-7047 www.FJMBenefitsAdvisors.com Partners with the OP Chamber for Health Benefits

## **Welcome New Members Continued**

#### **Rolly Pollies**

Danielle Fleckenstein 662-7424 4058 N. Buffalo Rd., Orchard Park, NY 14127 www.rpwny.com

### Entertainment · Exercise & Physical Fitness

Rolly Pollies is the perfect place for your child to grow, learn, and explore, with preschoolsized gymnastics equipment, a bounce house with a huge slide, a big foam pit/crash zone, jungle gym climbing equipment, a tumble trak trampoline, rock climbing wall, cargo net, swings, rings, balance beams and many other pieces of equipment. Our facility is free of chalk dust and provides your child with a safe and clean environment with foam padded floors, child proof electrical outlets, and the area's best and most highly qualified instructors!

Our facility, built exclusively to support our custom programs is unlike any other you have ever seen. It is safe. It is clean. It sparks the imagination and screams fun.

### **SPoT Coffee Orchard Park**

Peter Griesinger 803-0369 6519 E. Quaker St. Orchard Park, NY 14127 www.spotcoffee.com Coffee Houses · Restaurants



"We're so much more than coffee, but we're nothing without it." SPoT's micro-roasting process uses only the highest quality ingredients and state-of-theart equipment. That's how we produce coffee of unparalleled quality and taste. When you combine our team of expert coffee roasters & baristas with state-of-the-art equipment, and the highest quality ingredients, you know our customers will be sipping the very best. Our small batch roasting process ensures that each batch is roasted and brewed to perfection, and each cup – be it a velvety chai, a creamy latte, a rich hot chocolate or a cool blended treat with a caffeinated zing – is handed to you with confidence and care.

Perfect preparation, perfect technique and perfect extraction. That's the SPoT way.

### MESSAGE FROM THE EXECUTIVE DIRECTOR

I would like to take this time to acknowledge the many individuals as well as our business members that have shown so much compassion and perseverance throughout this entire pandemic crisis. Even though it is far from over, there have been signs of encouragement on a daily basis. I am encouraged when I see our members having lines in front of their stores or hearing from them that they are starting to rebound from their losses. Unfortunately, due to the many restrictions on other businesses, they are not as fortunate. Let us continue to work together to help our fellow businesses get through these trying times. Let's do our best to shop and buy local whenever possible and extend whatever assistance that we can to help them retain their business. One of the most enjoyable activities that the Chamber is involved in is welcoming new businesses into our region. It is a healthy sign as well as an economic boost for everyone.

The OP Chamber has taken a great economic loss with the mandated cancellation of our entire series of major events for the 2020 calendar. Another key loss for us was having to lay off our Associate Director Colleen Baker and our Administrative Assistant Dawn Jenkinson. We have had to streamline most of our operations while still continuing our critical programs. Our office, along with the support of our OP Chamber Board of Directors, have been working diligently over the past five years to build up our Chamber as a stronger community driven organization. Our goal has been to attract more visitors to our area for the benefit of all of our business members. As we increased the participation and popularity of our events, we were able to keep our dues and member costs at zero increase during this five-year timeframe. We have been very proud of being able to maintain this, but it has created a difficult gap during this perilous period of operation. We are hoping that the services that we have provided throughout the years will encourage your support through membership renewal and continued participation in our activities.

The Board is helping to develop new ideas for programs that we will be able to implement that will be of benefit to our members. I am excited for our **Virtual Golf Outing** that is being held the last two weeks of August. Many of our regular supporters of our annual golf outings in the past have requested that we have some sort of tournament that they can be a part of. We have many wonderful prizes such as a Weber Natural Gas Grille, a couple large screen TVs as well as many useful gift cards to many of our members' establishments. Please check out the flyer with more information on the event.

We are also creating an **Orchard Park Chamber Professional and Personal Wellness Series**. This will be a Webinar Series featuring topics that will be informative for both owners and employees, providing tips and resources to managing a successful work and life balance. It will be held on the 3<sup>rd</sup> Thursday of each month at 11:00 a.m.



## TOUGH PEOPLE DO.



Let's work together today to create a Fabulous tomorrow.

**Buy Local** 

www.OrchardParkChamber.org





HARVEST HILL GOLF COURSE 3052 Transit Road, Orchard Park, NY

## Office DEPOT Title Sponsor OfficeMax



Harvest Hill Golf Course

## 29<sup>th</sup> ANNUAL GOLF OUTING AUGUST 17 - 28

## **Registration Fee - \$110 per Golfer (ALL INCLUSIVE)**

### **ENTRY FEE**

### Entry: \$110.00 per Golfer (ALL INCLUSIVE)

- Entry Gift for Every Player
- Fantasy Golf Cards and Raffle Tickets
- Sandwich, Snack & Beverage
- Virtual Awards Reception

**Registration:** www.OrchardParkChamber.org **Time:** Schedule Tee Time with Harvest Hill **Call:** (716) 662-1980 **Virtual Awards & Paffle:** September 3rd @ 10 a

**TOURNAMENT SCHEDULE** 

Virtual Awards & Raffle: September 3<sup>rd</sup> @ 10 a.m. Format: Scramble

This Tournament will be set up more as a Virtual Event. You will register with the OP Chamber online, along with making your payment. You will then set up your Tee Time with the Harvest Hill Golf Course (harvesthillgolf.com). The range of dates to play will be M-F, August 17 – 28. There will be a registration bag containing your special gift as well as specific instructions on the rules of the game. On September  $3_{rd}$  @ 10 am there will be a Virtual Awards Ceremony and Gift Raffle.

Name		
Address		
Phone	E-mail	
Other players in your foursome (if applicable):		

2

3.

4.

## **GOLF OUTING PROMOTIONAL OPPORTUNITIES**

	OPTIONS	BENEFITS	
Birdie Sponsor	Donate \$100 plus prize of any value	<ul> <li>Recognition in our newsletter</li> <li>Recognition on Golfers' Program</li> <li>Business name &amp; donation prominently displayed on registration pamphlet</li> <li>Hole sponsorship (Logo with your company displayed on scorecard)</li> </ul>	
Raffle Sponsor	Donate a raffle prize with a minimum value of \$75	<ul> <li>Recognition in our newsletter</li> <li>Recognition on Golfers' Program</li> <li>Business name &amp; donation announced during virtual drawing</li> </ul>	
Birdie Sponsor ■ Name (Logo – Hi Res copy attached) as it should appear on scoreboard			
We will provide		as a prize with value of \$	
Raffle Sponsor ∎	We will provide	as a prize (minimum value of \$75), valued at \$	
Total Enclosed:	\$ for p \$ for Birdie Sp \$ Total	Please complete and return with payment to: Orchard Park Chamber of Commerce 6524 East Quaker St., Orchard Park, NY 14127 OPCC@OrchardParkChamber.org • Phone 662-3366	

### A PORTION OF ALL PROCEEDS GO TO OUR SCHOLARSHIP FUND

## Orchard Park Chamber Professional and Personal Wellness Series



### Monthly Webinars: 3<sup>rd</sup> Thursday of every month at 11:00 a.m.

**Goal of Webinars:** Informative for both owners and employees, providing tips and resources to managing a successful work and life balance. Chamber Members and guests will be encouraged to attend for each webinar.

August Webinar: Prioritizing Mental Health For Your Employees AND YOU! – Cheri Alvarez, COO of Compeer will be our presenter.

Date: Thursday August 20<sup>th</sup> 11:00 a.m.

## Schedule of Remaining Wellness Series Talks:

September Webinar: Breaking Down the Home Buying Process – What you need to know now!

October Webinar: Buffalo Bills – Hear the latest information from One Bills Drive.

**November Webinar: Tips and Tricks –** End of Year Tax Information, What to Write Off and Critical COVID-19 Loan Updates or Summaries (EIDL Loans & the PPP Loans)

December Webinar: SKIP FOR HOLIDAY

**January Webinar: Goal Setting 101 –** How to set your personal goals to align with your business goals.

February Webinar: Finance – How to create business and personal budgets and stick to them.

## **SPONSORSHIPS (Price Per Webinar):**

### \$100 Wellness Webinar Sponsorship

- Logo on the main screen
- 30 seconds to speak on your company prior to start of webinar
- Logo on flyer and follow up emails with webinar recording link

### **\$25 Wellness Webinar Sponsorship Mention**

- Logo will be briefly featured on main screen/beginning of webinar
- Logo on follow up email with webinar recording link



1408 Sweet Home Rd. / Ste. 1 Amherst, New York 14228 Tel: (716) 932-7004 Fax: (716) 932-7047 Website: <u>www.FJMBenefitsAdvisors.com</u> Frank J. Moley, CEO



We are proud to be a family owned and operated business serving our community for over twenty years. Our firm has been assisting businesses, both small and large in designing their employee benefit packages. We work with employers to maximize the benefits offered to their employees while minimizing the bottom line costs.

### **Employee Benefits Menu**

- Group Health Insurance
- Individual Health Insurance
- Short & Long Term Disability Plans
- Group or Individual Dental Insurance
- Critical Illness Programs
- New York State Disability Insurance
- Group Life Insurance
- Accident Insurance Programs

FJM & Associates will provide an Employee Benefits Plan that communicates this message to your employees:

- You care.
- You respect them as employees and know their retention is important to the success of your organization.
- You are willing to be a partner in securing their future by providing benefits to protect their family from sickness, disability, catastrophic illness or sudden death.
- You will provide the resources to achieve the most suitable plan to address their immediate needs and future needs.
- You will promise to have open lines of communication: there will be no confusion with plan coverage.
- You will take every measure to maintain costs and will participate in cost sharing when feasible.

## Contact Us:

Paul Moley President Email: pmoley@fjmbenefitsadvisors.com Cell: (716) 983-5356

Melissa Moley Vice President/Employee Benefits Coordinator Email: mmoley@fjmbenefitsadvisors.com Office: (716) 932-7004



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# ର୍ଟ୍ CHAMBER REVIEW ≽

The Newsletter of THE ORCHARD PARK CHAMBER OF COMMERCE 6524 East Quaker Street, Orchard Park, NY 14127

### ADDRESS SERVICE REQUESTED

#### **EXECUTIVE COMMITTEE**

Clair (Terry) Montroy ... President David Even ... President-Elect Aldo Canestrari ... Past-President Tom Sulski, Jr ... Vice-President Paul Voytovich ... Treasurer Donald Lorentz ... Executive Director

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